# Joshua Isaacs

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## **Education**

**University of Notre Dame** 

Notre Dame, IN

Master of Business Administration

May 2024

- Relevant Coursework: Equity Valuation, Bond Issue Process, M&A Practicum, Applied Investment Management (AIM)
- Achievements: Merit-Based Scholarship, Finance and Investment Club, Wall Street Club, Boxing Club, 3.8 GPA

### **Purdue University Global**

West Lafayette, IN

July 2022

Bachelor of Science in Finance

- Relevant Coursework: Financial Statement Analysis, Investments, Financial Markets, Risk Management
- Achievements: Graduated summa cum laude, Chancellor's List, 4.0 GPA

## **Experience**

**Radial Consulting** 

Munich, DE

Private Equity Consultant

2022-2023 Accelerated value creation for private equity-owned healthcare company utilizing data to identify key profitability improvements, i.e., visualizing 5+ years of FTE data in Power BI to target cost savings initiatives

- Pioneered business development regarding strategy to enter the US market by connecting over 15 US-based enterprises to the firm and establishing further deal origination through partnerships; revenue impact of ~12%
- Developed training modules and case studies for leveraged buyout models, including 50+ slides of content to strengthen current and future employee competencies
- Led CSR project for NPO with a mission to teach digitally-focused business owners in Turkana, Kenya: created financial models and presentations for finance courses while managing 10+ stakeholders

**New York Tribeca Group** 

New York, NY

2021-2022

Debt Advisory Associate

- Structured direct lending products for 30+ firms, closing 48.6% above average in monetary value in 2021
- Negotiated terms of senior secured to subordinated unsecured debt issuance between clients and debt providers in 60+ transactions domestically and internationally
- Drove deal origination through marketing streams; organized 40+ relationships between clients and lenders
- Supervised new hires, accelerating and driving deal flow with an estimated impact of 8% of yearly revenue

**Domenari** Capital

San Juan, PR

2019-2021

Private Equity Associate

- Performed financial valuation analysis on the acquisition and divestiture of \$200m cross-border mining firm using DCF/NPV analysis, including relevant NPV & EBITDA sensitivities; Achieved IRR of 35.76% over the holding period
- Directed valuation analysis of multi-company \$120m leveraged buyout of two energy firms and synergistic M&A of three education technology firms
- Managed financial due diligence process on 10+ companies; Analyzed quality of earnings, working capital, and cash flows, plus compared associated profitability, solvency, and liquidity ratios against industry benchmarks

Financial Analyst

2017-2019

- Facilitated value creation of an acquired trading firm with revenue and cost levers; profitability impact 9%
- Designed data management software using Python; built database of 50k+ transactions with KPIs for internal/external use
- Prepared over 30 investor presentations, teasers, and confidential memorandums, increasing committed capital by ~35%

#### **Achievements**

- Applied Investment Management (AIM): Managed \$32 million portfolio for Notre Dame Institute for Global Investing
- Fordham University, Foundry Pitch Competition: Founder of DeliveryDog & CatCuisine; top 12 of 114 contestants
- FAA Certified Helicopter Pilot: Built skills in leadership, multitasking, and responsibility
- Prince of Peace Catholic Church Volunteer: Aided shelter by cooking, cleaning, and serving

#### **Additional Information**

Technical Skills: Financial Modelling, Bloomberg, Capital IQ, Microsoft Office (Word, Excel, PowerPoint, Outlook) Interests: Aviation, Snowboarding, Motorsports, Fitness, Trading Languages: German (B1/A2), Spanish (A1), Russian (A1)