

Mark Pagel

www.linkedin.com/in/mark-pagel/

mpagel@nd.edu

Education

University of Notre Dame, Mendoza College of Business

Notre Dame, IN

Master of Business Administration candidate, Finance concentration

May 2025

- Member, Finance & Investments Club, Sports Business Club

University of St. Thomas

St. Paul, MN

Bachelor of Arts, Finance

May 2017

- Student Athlete, St. Thomas Men's Basketball Team
- Member, Investment Club and Financial Management Association
- Study Abroad, Universitat de Autonomia de Barcelona

Experience

M Health Fairview

Minneapolis, MN

Investment Analyst

2018-2023

- Managed a specialty portfolio using an endowment-like model with both long term and highly liquid portfolios; part of a lean team of two people in charge of investing Fairview's \$2B investment pool
- Restructured a \$170 million fund of hedge funds mandate and advised management to move to a direct program of 15+ separate funds, reducing fees by over \$1 million dollars per year
- Built out Fairview's first private capital portfolio interviewing private equity, private credit, real estate and venture capital managers; boosting expected future returns using illiquid fund structures
- Provided strategic liquidity fundraising from fund managers and managed short-term cash in volatile markets during the COVID-19 pandemic and the Silicon Valley Bank crisis
- Directed a custody request for proposal with BNY Mellon – saving 30% in total custody fees – and set up online management tools to leverage in standardized quarterly and annual US GAAP reporting
- Collaborated with consultants and investment advisors to move portfolio decisions in-house, while diversifying across six asset categories and over a dozen different fund strategies
- Implemented a derivatives and futures overlay manager; generating additional returns using \$10M to cash securitize the portfolio, hedge exposures and manage investment transactions
- Developed manager due diligence tracking using Backstop Solutions, a third-party portfolio management software, and created performance reporting tools, used by all Fairview entities
- Realigned and restructured all fund lineups for roughly \$3B in retirement assets owned by 30,000+ employees, including liquidating two separate pension plans
- Led and developed the summer internship program for Fairview; focused on investment reporting, benchmarking analysis and overall portfolio management functions

Wells Fargo

Minneapolis, MN

Enterprise Finance Associate

2017-2018

- Compiled pricing trends on mortgage securities, interest rates and payment data, to optimize pricing models for all home mortgage products available to customers nationwide
- Analyzed financial statements and trends on companies with revenues from \$1M to \$50M, to assist with credit underwriting and improve equipment financing deal efficiency
- Led a team market research project on healthcare lending; analyzed growth potential and performed competitor analysis to inform corporate leaders on strategic planning

University of St. Thomas

Minneapolis, MN

Aristotle Fund Investment Committee

2016-2017

- Managed a team conducting competitive analysis on a large cap defense company, and pitched to the \$6M student managed endowment

Interests

- Lifelong Minnesota Vikings fan, budding Formula 1 fan
- Lord Fletcher's beach volleyball champion
- Enjoy downhill skiing, golfing in Nisswa and fishing on Lake Vermillion