

BRIAN ZEUTHEN

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EDUCATION

University of Notre Dame, Notre Dame, IN May 2025
B. B. A., Mendoza College of Business **GPA:** 3.98/4.00
Majors: Finance, Applied Computational Math and Statistics **Minor:** Energy Studies **Notable Classes:** AIM LVIII Dean's List 2021 – Present
Business Honors Program December 2022 – Present

- 1 of 60 selected out of 620 students within the business school to partake in honors classes, exclusive seminars, and moral leadership development

Notre Dame Summer Mendoza Dublin Gateway, Dublin, Ireland July 2022

- 3-week summer study abroad throughout Ireland taking Managerial Economics through the Mendoza College of Business

RELEVANT WORK EXPERIENCE

Incoming Credit Intern, *Bain Capital Credit*, Boston, MA Summer 2024

- Incoming intern at Bain Capital Credit (\$41.0Bn AUM), rotating through private credit, liquid credit, and special situations strategies

Private Equity Intern, *Percheron Capital*, San Francisco, CA May 2023 – July 2023

- Incoming investment analyst intern at Percheron Capital, a \$2.0Bn private equity fund focusing on essential consumer services
- Performed analysis for live add-on acquisitions in the pest control and HVAC sectors, resulting in multiple completed deals

Teaching Assistant, *Fundamentals of Finance*, Notre Dame, IN August 2022 – Present

- Responsible for holding independent office hours to address student questions and helping Professor Carl Ackerman with exam proctoring, class management, and classwork review
- Top student in the course out of 225 students, earning perfect scores on all exams

Advocates for Human Potential, *Summer Finance Intern*, Sudbury, MA May 2022 – August 2022

- Worked closely with the CFO to address business expansion with projected revenues, customer and supplier relations through phone calls, and auditing process by preparing documents for the auditor
- Processed \$100k - \$5MM of invoices daily, managed accounts payable through accounting software and completed check runs, requiring precision and attention to detail

Equitable Advisors, *Finance Intern and Recruiter*, Wellesley, MA June 2020 – August 2021

- Recruited and vetted new hires through LinkedIn, Handshake, and ZipRecruiter to schedule interviews, ultimately sourcing over 100 candidates
- Learned basic wealth management skills including investment theory, life insurance, budgeting/loans, and portfolio construction

RELEVANT ACADEMIC EXPERIENCE

Notre Dame Investment Club, *Board Member*, Notre Dame, IN November 2022 – Present

- Successfully pitched a buy recommendation for Salesforce (NYSE: CRM) with a blended target price of \$220 presenting 44% upside using a two-stage DCF using both PGM and EMM terminal value methods along with comps modeling, with club initiating a ~\$100k long position
- Investment thesis centered on product stickiness due to mission-critical software and increasing profitability as management slows down acquisitions
- 1 of 10 selected out of 100+ sophomores to serve as a sophomore analyst to sit on the club board, evaluate new pitches, and research current portfolio holdings to help manage \$1MM+ investment fund

Student International Business Council, *Finance Division*, Notre Dame, IN August 2023 – December 2023

Project Leader — Ares Direct Lending Project

- Project leader for Ares Direct Lending project of Flinn Scientific with full data room and proprietary deal information

Travel Team Member — Evercore Strategic Advisory Project February 2023 – May 2023

- 1 of 10 selected to participate on strategic advisory project on Home Depot (NYSE: HD) to evaluate different growth opportunities through M&A, capital raises, LBOs, and other alternatives culminating in a presentation to the Evercore team in New York
- Performing due diligence through company and industry overviews as well as producing an operating model and a precedent transaction valuation

Travel Team Member — PJT Restructuring Project September 2022 – December 2022

- Analyzed a potential restructuring of Avaya (NYSE: AVYA) to evaluate and address their current financial situation to avoid a Chapter 11 filing, gaining collaborative and analytical skills requiring operational modeling
- Proposed an asset transfer of \$300MM to raise new debt in an unrestricted subsidiary along with an amend and extend of soon maturing unsecured convertible notes, providing significantly more liquidity to address operational cash burn

Travel Team Member — GTCR Leveraged Buyout Project January 2022 – April 2022

- Performed due diligence on Sonos (NASDAQ: SONO) as a potential leveraged buyout target at a 50% purchase premium with a projected return of 21.5% IRR and 2.8x MOIC through modeling pro-forma situations, comps modeling, and sensitivity returns at an enterprise valuation of \$5.5Bn
- Presented to the firm at Chicago office, with a specific focus on precedent transactions, industry growth trends, and geographic expansion

Unleashed Social Ventures, *Notre Dame Venture Capital Club Team Leader*, Notre Dame, IN January 2023 – May 2023

- Leading project partnership between Unleashed Social Ventures and the Notre Dame Venture Capital Club along with venture capital firm PivotNorth Capital to present generative AI venture opportunities

LEADERSHIP AND COMMUNITY OUTREACH

Notre Dame Career Center Dorm Mentoring, *Co-Founder*, Notre Dame, IN August 2022 – Present

- Individually organized association to mentor underclassmen, holding office hours to assist students with career discernment and academic guidance
- Notre Dame Career Center reached out to partner with the existing program to expand it across the entire school and formalize the program by leveraging resources from the career center, and hosting career workshops/presentations and office hours

Moneythink, *Mentor*, Notre Dame, IN April 2022 – Present

- Active in teaching financial literacy skills including budgeting, checking account operation, retirement savings planning, and personal credit to local low-income high school students through weekly classes

Wolverines in the World, *Founder*, Westwood, MA November 2020 – March 2021

- Founded personal finance program, in coordination with school administration, to teach seniors basic financial literacy skills (credit building, student loans, and budgeting) to over 100 students, catering to specific student questions and leading the workshop presentations

INTERESTS

Financial Health Education | Travel | Saxophone | Golf | Gardening | Fishing | Game of Thrones | Country Music | Golden Retrievers | Skiing