

**Alexander Nikitas Renzi**  
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**Education**

**University of Notre Dame, Mendoza College of Business**

Master of Business Administration – Finance Major, Investments Minor  
GMAT: 710 | Current GPA: 3.95/4.00

Notre Dame, Indiana  
August 2023 - Present

- Finance and Investments Club, Adam Smith Society
- Bengal Bouts – Notre Dame Charity Boxing Event

**Davidson College**

Bachelor of Science in Physics

Davidson, North Carolina  
May 2016

- Member of NCAA Division-I Wrestling team (2012-2013)

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**Experience**

**KEWA Financial Inc**

Charleston, West Virginia & Toronto, Canada

*Alternative Strategies Associate*

2021 - 2023

- Lead member of KEWA's Alternative Strategies group focused on infrastructure and renewable energy investments; oversaw a \$500M+ joint venture renewables development project on former West Virginia coal mine lands
- Maintained KEWA's public law and policy relationships, managing over \$100M in DOE grant submissions
- Interfaced with KEWA's insurance carrier portfolio company to double its oil/gas surety bonding portfolio

**Alabama Shipyard, LLC**

Mobile, Alabama

*Strategic Development Manager*

2020 - 2021

- Led both organic and investment-driven growth initiatives alongside executive management and ownership; created new ship disposal business unit responsible for ~\$10M/year in revenue
- Set annual KPI targets - grew facility from 8 employees to more than 200 employees while under the EPIC Companies (below) umbrella and grew annual revenue from near zero to over \$100M
- Performed financial sensitivity modeling, prepared and delivered lender reporting packages, and interfaced with investors to drive over \$50M in facility infrastructure improvement Capex

**NMAR Maritime Consulting, LLC**

Houston, Texas

*Sole Member*

2019 - 2021

- Served as a lead advisor to 50% owner of EPIC Companies during three pre-bankruptcy carve-outs; supervised relationship between owner and EPIC's restructuring firm during wind-down, organized DIP financing, and prepared 13-week cash flows
- Consulted for KEWA Financial on environmental remediation and proprietary land uses for over \$200M of abandoned coal mine land throughout West Virginia and Kentucky

**EPIC Companies, LLC**

Houston, Texas

*Financial Analyst, Corporate Finance Group*

2018 - 2019

- Performed financial and operational diligence on over a dozen M&A targets, including Alabama Shipyard (above); responsibilities included: development of financial models, leading diligence sessions, and drafting internal deal memos
- Coordinated with company executives and owners to provide feedback on historical financial performance, identified two underperforming business units for liquidation

**Ranger Offshore, Inc**

Houston, Texas

*Financial Analyst, Corporate Finance Group*

2017 - 2018

- Engaged in all stages of 2018 \$120M debt issuance and refinancing as well as M&A transactions
- Developed excel models and financial packages to ensure service of over \$150M in term debt and revolving credit line

*Field Engineer, Operations Group*

- Provided engineering and project management guidance to pipeline installation and oil platform decommissioning projects in the US Gulf of Mexico and abroad
- Served as interface between Ranger's Operations Group and Corporate Finance Group to manage cash flow needs and direct the draws and pay-downs of a \$30M revolving line of credit
- Headed a small logistics team to manage utilization of all support service vessels in US Gulf, saving over \$500k in charter hire and fuel costs during Ranger's 2017 platform decommissioning campaign

**Clarksons Platou Securities AS**

Oslo, Norway

*Intern, Equity Research Group*

Summer 2015

- Interned for Clarksons' Head of Equity Research to assist in production of monthly market research reports
- Aided senior Equity Research Analysts in covering seismic survey and offshore services spaces in the US Gulf and Norway

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**Volunteer Activities, Skills, and Interests**

- Volunteered on Ukrainian border in February and March 2022 and worked with international volunteers to organize a refugee camp's food/water/medicine logistics; also facilitated materials deliveries to Ukrainian Army
- Volunteered at the Houston Livestock Show and Rodeo, a large 501(c)3 organization benefitting youth education in Texas
- Technical skills: Microsoft Office Suite (Word, PowerPoint, and Excel), Adobe, Oracle Hyperion Essbase
- Interests: International travel (traveled to 26 countries), Classical music (Principal bassist in the Maryland Classic Youth Orchestra and have performed at Carnegie Hall), Golf, Jiu Jitsu, Chess, Cooking (Greek and Italian cuisine)