

Priyanshi Gupta

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Education

University of Notre Dame, Mendoza College of Business

Master of Business Administration, Finance (STEM)

Notre Dame, Indiana

May 2025

- Forté Fellow
- Member of Finance and Investments Club, WiB
- Golden Dome Fund Analyst – Student-Managed Equity Fund

CFA Institute

CFA Level 3 cleared

Charlottesville, Virginia

Jul 2019

Institute Of Chartered Accountants of India

Chartered Accountant ~ US CPA

Delhi, India

Jul 2017

University of Mumbai

Bachelor of Commerce

Mumbai, India

Mar 2015

Experience

Tolaram Africa, Indomie

Finance Controller – Finance, Supply Chain, and New Initiatives

Lagos, Nigeria

Sep 2021 – Jul 2023

- Co-led a team of five to devise a go-to-market strategy to launch Nigeria's first "Self-Servicing Noodle Kiosk" model in Q4 2023, to increase the potential customer base by 200% +
- Liaised between management and business team, structured business models to conduct sensitivity analysis across 16 divisions, yielding a 5% EBITDA margin boost via production planning and workforce cost optimization
- Applied Sum of Parts Valuation, advised halting non-performing site and expanding customer reach for ongoing plantation yields, cutting annual losses by \$1M, favoring a 2% increase in ROCE
- Devised and presented pricing strategy for five commodity products across four geographies, collaborating with various departments to analyze competitor pricing, forward deals, and FX rates, hedging against dynamic commodity market
- Led a 6-member team in a synergistic supply chain transformation, optimizing vendor relationships, eliminating intermediaries, and enhancing warehouse and production planning, resulting in a 5% operating margin increase

Star Polymers Ltd.

Business Development Manager

Lagos, Nigeria

Dec 2020 – Aug 2021

- Partnered with traders and companies for spot and forward contracts to import raw materials, adding 7% bottom line annually
- Directed a 16-member team in executing market research and competition analysis, resulting in the launch of 2 new products leveraging existing manufacturing capacities, augmenting profit margins by 10%

Avanse Financial Services Ltd. – A Warburg Pincus Company

Business Intelligence – CFO Office

Mumbai, India

Jan 2018 – Nov 2020

- Facilitated equity fundraising by collaborating with the investment banking and private equity team, creating pitch books articulating value propositions leading to successful investments of \$148M
- Acted as the Single Point of Contact (SPOC) in the CFO Office, coordinated and guided due diligence discussions, created data rooms, and managed queries of potential investors across all verticals for sell-side M&A
- Analyzed lender portfolios for impact-based fundraising eligibility, securing a \$15B impact-based ECB, reducing interest costs by 2%
- Collaborated cross-functionally, built synergy-aligned intricate financial models, and assessed financial viability for the launch of 2 new lines of business, contributing to an increase of 14% in AUM in the pilot year
- Conducted fund transfer pricing analysis for 5 lines of business, leading to product repricing and business level net interest margin optimization supported through optimal treasury mix, attracting 40K customers annually
- Strategically engaged top management, performed industry research and competitor analysis, identifying avenues for cost reduction, and new geographical expansions, resulting in a reduction of 150 basis points in the cost-to-income ratio

PKF Sridhar and Santhanam LLP

Chartered Accountant (CA) - Intern

Mumbai, India

Mar 2014 – Jul 2017

- Completed mandatory training as a full-time intern under the guidance of a CA professional to obtain professional charter

Certification, Achievement, and Interests

- Lean Six Sigma Green Belt certified (Feb 2023)
- Led campaign to upgrade infrastructure impacting 30+ nearby rural communities in Nigeria
- Financial Proficiency: Financial Modelling (DCF, LBO), Industry and Company Analysis, Valuations, Financial Metrics
- Interests: Pickleball, Avid Formula 1 follower, Baking, and Beach Lover