University of Notre Dame

Mendoza College of Business

Advisory Board Presentation

May 1st, 2006

AIM XXII
Presentation Agenda

• Introductions
• Portfolio objectives and guidelines
• Current economic environment
• Security analysis
• Portfolio performance evaluation
• Trip, guest speaker, and website overview
Class Portfolio Investment
Objectives and Guidelines
Course Overview

• Course Description:

“Actively engaged in hands-on portfolio management from the asset allocation decision to individual stock selection and finally to portfolio performance evaluation.”
Course Overview

• First stock inherited from AIM XXI
  – Company Background
  – Fundamental Analysis
  – Earnings Forecast
  – Industry Overview
  – Beta Forecast
  – Valuation
  – Technical Analysis
Course Overview

• Second stock selected based on personal preferences and portfolio industry weighting
  – Company Background/Industry Overview
  – Fundamental Analysis/Beta Forecast/ Technical Analysis
  – EPS/Valuation

• Decisions based on final intrinsic value
Investment Philosophy

• Investment Objective
  ▪ Outperform S&P 500 over the long-term

• AIM Portfolio
  ▪ U.S. Long Equity
  ▪ 3 – 5 year investment horizon

• Investment Decisions
  – Fundamental Analysis
Investment Policies

- Prudent person rule

- University of Notre Dame policy against inimical values

- Not actively managing constraints of:
  - Liquidity
  - Tax
Investment Policies

• Long positions in U.S. equities except industry hedge position for less than 1% of the portfolio

• Long term target for cash position is 0%

• Roughly match the S&P 500 industry weighting

• No individual holding should exceed 10% of current market value of portfolio
Market Capitalization Profile

Allocation Target:

65% Large Cap
35% Mid & Small Cap

Within a +/- 10% boundary

- indicative of risk tolerance levels
- meant to ensure enough diversification and acceptable volatility levels
Market Capitalization Profile

Allocation Targets

Large Cap, 65%

Mid & Small Cap, 35%

AIM Portfolio as of 3/31/06

Large Cap, 53%

Mid & Small Cap, 47%
Economic Environment
Economy Report Outline

• Domestic Economic Analysis
  – Central Issue – Upcoming Fed meeting
  – Inflation
  – Energy
  – Housing
  – Labor Market
  – Interest Rates
  – GDP

• Portfolio Impact
  – International Markets
  – Domestic Market
Domestic Economic Analysis
Key Economic Issues

• Economy in flux

• Upcoming Fed meeting (5/10)
  – Rate hike?
    • Raise to 5.00% or hold at 4.75%
  – Decision will be “data dependent”
    • GDP, inflation, energy prices and housing
  – End of tightening in sight
Inflation – Recent Trends

• Inflation (Core CPI) rose 0.3% in March
  – First evidence of energy costs pass-through
Inflation – Recent Trends

- Overall, Fed believes inflation remains in check
  - Limited energy cost pass-through
    - Strong domestic & international competition
    - Limited labor cost growth
- Fed raised March rates over capacity concerns

Output per Hour and Capacity Utilization, Manufacturing

Source: Federal Reserve (St. Louis)
Inflation - Outlook

- Expected slight acceleration in inflation during 2nd half of 2006 followed by a decline in 2007
  - Acceleration due to:
    - Import Prices
    - Higher energy costs
  - Projections – (CPI)
    - 2006: 2.5% (Q4) – continued high energy costs
    - 2007: 2.3% - moderating energy prices
    - Fed Target: 2.0%
Energy Prices - Recent Trends

- Energy prices — Oil/Gas
  - Supply Disruptions
    - Nigeria, Iraq and Gulf of Mexico
    - 38% rise in crude oil prices over the past year
    - Ethanol supply constraints
  - Demand slightly weakening
    - Response to higher pump prices
      - Prices up 67.8% y.o.y.
      - March gas demand up 0.3% y.o.y compared to 1.5% in 2005
Energy Prices Outlook

- Expected continued high energy prices
  - No end in sight to geopolitical concerns
  - Demand to remain relatively stable

<table>
<thead>
<tr>
<th>Oil Price Range (Year-end 2006)</th>
<th>Below $40</th>
<th>$40-$60</th>
<th>$60-$80</th>
<th>$80-$100</th>
<th>Over $100</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nov. 05 NABE Survey</td>
<td>10%</td>
<td>45%</td>
<td>32%</td>
<td>9%</td>
<td>4%</td>
</tr>
<tr>
<td>Feb. 06 NABE Survey</td>
<td>7%</td>
<td>37%</td>
<td>40%</td>
<td>11%</td>
<td>5%</td>
</tr>
</tbody>
</table>

Likelihood

Source: NABE Outlook 2006
Housing Market – Recent Trends

- Weakening Housing Market
  - Housing starts fell 7.8% in March
  - Mortgage applications fell 16.1% in March
- Existing home prices fell 3.1% since end of ‘05

Source: Federal Reserve (St. Louis)
Housing Market – Outlook

• Increased interest rates
  – Housing sales - decrease
  – Housing prices - slight decrease

• Economic impact of dynamic housing market
  – Driver of the economy in 2003-2005
  – Expected negative impact in 2006-2007
    • GDP growth could fall by 0.5% in 2007 due to housing
  – Indirect impact on consumption
    • Wealth effect
    • Mortgage equity withdrawal - decline in borrowing power
Labor Markets - Recent Trends

- March unemployment - 4.7%

- Labor productivity - 2.5%-3.0% TTM growth

- Labor Costs steadily increased in 2005
Labor Market - Outlook

• Unemployment
  – Expected to remain in 4.8% - 4.9% range in 2006

• Labor productivity
  – Projected 2.5% y.o.y. growth in 2007

• Labor Costs
  – Continued increases consistent with inflation and rising energy costs
  – Q1 surprise, sustainable?
Interest Rates – Recent Trends

- Fed has steadily increased rates since 2004
- Long-term yields have outpaced short-term yields during Q1
  - 30 yr. T-bond
  - Inflation expectations

Source: Federal Reserve (St. Louis)
Interest Rates – Outlook

• Mixed views regarding further rate hikes
  – Fears about balancing inflation vs. over tightening
  – **Likely May rate hike to 5%, then pause**
  – Rate cut in 2007?

• Economic Impact
  – Re-steepening yield curve- cycle already peaked?
  – Consumption dip, savings rate rise

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*Source: Federal Reserve (St. Louis)*
GDP – Recent Trends

- Katrina related downturn in 4th Quarter 2005
- Rebound in 1st Quarter 2006

Annualized GDP Growth by Quarter

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2005</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1:2005</td>
<td>3.80%</td>
<td>4.80%</td>
</tr>
<tr>
<td>Q2:2005</td>
<td>3.31%</td>
<td></td>
</tr>
<tr>
<td>Q3:2005</td>
<td>4.14%</td>
<td></td>
</tr>
<tr>
<td>Q4:2005</td>
<td>1.65%</td>
<td></td>
</tr>
</tbody>
</table>

Source: BEA
Drivers of GDP Growth

- Increasing consumption, investment, and government expenditures

Major Components of GDP Last 5 Quarters (in trillions)

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Private investment (I)</th>
<th>Government expenditure (G)</th>
<th>Personal consumption (C)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1:2005</td>
<td>$1.88</td>
<td>$1.90</td>
<td>$7.75</td>
</tr>
<tr>
<td>Q2:2005</td>
<td>$1.90</td>
<td>$1.92</td>
<td>$7.80</td>
</tr>
<tr>
<td>Q3:2005</td>
<td>$1.92</td>
<td>$1.94</td>
<td>$7.90</td>
</tr>
<tr>
<td>Q4:2005</td>
<td>$1.94</td>
<td>$1.96</td>
<td>$7.95</td>
</tr>
<tr>
<td>Q1:2006</td>
<td>$1.96</td>
<td>$1.98</td>
<td>$8.00</td>
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</tbody>
</table>

Source: BEA
Exports vs. Imports

- Trade deficit drags on growth, sustainability issues

U.S. Trade Deficit (in trillions)

<table>
<thead>
<tr>
<th>Year</th>
<th>Exports</th>
<th>Imports</th>
<th>Net</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005:Q1</td>
<td>$1.17</td>
<td>$1.81</td>
<td>-$0.65</td>
</tr>
<tr>
<td>2005:Q2</td>
<td>$1.20</td>
<td>$1.81</td>
<td>-$0.61</td>
</tr>
<tr>
<td>2005:Q3</td>
<td>$1.20</td>
<td>$1.82</td>
<td>-$0.62</td>
</tr>
<tr>
<td>2005:Q4</td>
<td>$1.22</td>
<td>$1.87</td>
<td>-$0.66</td>
</tr>
<tr>
<td>2006:Q1</td>
<td>$1.25</td>
<td>$1.93</td>
<td>-$0.68</td>
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</table>

Source: BEA
### Domestic Summary Outlook

#### Consensus Forecast For 2006 & 2007*

<table>
<thead>
<tr>
<th></th>
<th>Q1-06</th>
<th>Q2-06</th>
<th>Q3-06</th>
<th>Q4-06</th>
<th>Q1-07</th>
<th>Q2-07</th>
<th>Q3-07</th>
<th>Q4-07</th>
</tr>
</thead>
<tbody>
<tr>
<td>GDP</td>
<td>4.5%</td>
<td>3.4%</td>
<td>3.1%</td>
<td>3.0%</td>
<td>3.0%</td>
<td>3.0%</td>
<td>3.1%</td>
<td>3.0%</td>
</tr>
<tr>
<td>Core CPI</td>
<td>2.3%</td>
<td>2.3%</td>
<td>2.4%</td>
<td>2.3%</td>
<td>2.3%</td>
<td>2.3%</td>
<td>2.3%</td>
<td>2.3%</td>
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<tr>
<td>Effective Fed Funds</td>
<td>4.50%</td>
<td>4.80%</td>
<td>5.00%</td>
<td>5.00%</td>
<td>4.94%</td>
<td>4.75%</td>
<td>4.75%</td>
<td>4.50%</td>
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<tr>
<td>10-Year Treasury</td>
<td>4.61%</td>
<td>4.80%</td>
<td>4.90%</td>
<td>5.00%</td>
<td>5.10%</td>
<td>5.16%</td>
<td>5.13%</td>
<td>5.05%</td>
</tr>
</tbody>
</table>

*NABE Outlook Feb. 2006

### Significant Economic Trends

- Likely rate hike in May and then pause followed by possible drop
  - Move to 5% to curb inflation & full employment concerns
- GDP growth slowing in subsequent quarters
  - Consumer spending falls
    - High energy prices
    - Housing market weakening

Applied Investment Management XXII  30
Portfolio Impacts

I. International Markets

II. Domestic Market
International Perspective

• AIM portfolio has large international exposure
• Trade flows are changing
  – Will US dollar continue to weaken?
• Geopolitical risks
  – Anti-US sentiment (Iran, US Foreign Policy, etc.)
• 3 Groups of countries
  – Developed nations
  – The New Tigers
  – Rest of the world
Developed Economies

• European Union
  – Ascension of Eastern European economies
  – Slow recovery

• Japan
  – GDP growing again
    • 2005 was second consecutive year of 2%+ GDP growth

• GDP growth for both is expected to be 2-3%

• **Portfolio Impact:** Growing export opportunities

Source: IMF World Economic Outlook, 2006
The New Tigers

• China
  – Inflation is a growing concern
  – Appreciation of Yuan against the US$

• India
  – Inflation also a concern
  – Government is hindering economic growth

• GDP growth for both is expected to be 7-10%

• **Portfolio Impact:** Short term, no major changes; long term opportunities

Source: IMF World Economic Outlook, 2006
Other Developing Countries

• Latin America
  – Narrowing trade surpluses
  – Interest Rate/Currency concerns

• Southeast Asia
  – Regional GDP growth over 6%
  – SARS and avian flu

• **Portfolio Impact:** Emerging middle class creates more demand for US exports

• Commodity Based Markets
  – Oil and metals recent appreciation

• **Portfolio Impact:** Energy prices remain volatile

Source: IMF World Economic Outlook, 2006
International Outlook

• Solid growth outside U.S.
  – Higher growth = continued depreciation of dollar
  – Depreciating dollar:
    • Greater dollar profit on same sales
    • Higher costs for imports

• Potential impacts on key trading relationships
  – Prolonged depreciation of the dollar
  – Volatility in oil prices

• **Positive:** Anheuser-Busch, Medtronic, and McDonald’s
• **Negative:** Coach and Tupperware
Portfolio Impacts

• Analyzed portfolio by sector
  – Sector analysis primarily focused on portfolio stocks within sectors
  – Analyzed in regards to 4 key variables:
    • Increasing Energy Prices
    • Increasing Interest Rates
    • Foreign Exchange Rates (Depreciating US Dollar)
    • Decreasing Personal Disposable Income
  – What type of effect will forecast have:
    • Positive
    • Neutral
    • Negative
## Portfolio Impacts

- **Sector Impacts**
  - **Consumer Discretionary and Consumer Staples**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Increasing Energy Prices</th>
<th>Increasing Interest Rate</th>
<th>Depreciating US Dollar</th>
<th>Decreasing Disposable Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Discretionary</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Coach, McDonald's, Quiksilver, Tupperware, et al</td>
<td></td>
<td></td>
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</tr>
<tr>
<td><strong>Changing Disposable Income</strong></td>
<td>will have the greatest effect.</td>
<td></td>
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</tr>
<tr>
<td>Consumer Staples</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Anheuser-Busch, Sanderson Farms, Sysco</td>
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<tr>
<td><strong>Increasing Energy Prices</strong></td>
<td>will tend to squeeze margins.</td>
<td></td>
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</table>
# Portfolio Impacts

- **Sector Impacts**
  - Energy and Materials

<table>
<thead>
<tr>
<th>Sector</th>
<th>Increasing Energy Prices</th>
<th>Increasing Interest Rate</th>
<th>Depreciating US Dollar</th>
<th>Decreasing Disposable Income</th>
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<tbody>
<tr>
<td>Energy</td>
<td></td>
<td></td>
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<td>BJ Services, Exxon Mobil</td>
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<tr>
<td>Materials</td>
<td></td>
<td>Barrick Gold</td>
<td></td>
<td>Increasing interest rates will tend to increase demand for gold</td>
</tr>
</tbody>
</table>

Increasing Energy prices will dominate
Portfolio Impacts

- **Sector Impacts**
  - Financial and Health Care

<table>
<thead>
<tr>
<th>Sector</th>
<th>Increasing Energy Prices</th>
<th>Increasing Interest Rate</th>
<th>Depreciating US Dollar</th>
<th>Decreasing Disposable Income</th>
</tr>
</thead>
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<tr>
<td>Financial</td>
<td></td>
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<tr>
<td></td>
<td>Bluegreen Corporation, Citigroup, Moody's, Morgan Stanley</td>
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<tr>
<td>Healthcare</td>
<td></td>
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<tr>
<td></td>
<td>Amgen, Medtronic, UnitedHealth Group</td>
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</tr>
</tbody>
</table>

Rising interest rates are key consideration, slope of yield curve important also

Healthcare firms are well positioned to thrive, even in a downturn
## Portfolio Impacts

- **Sector Impacts**
  - Technology and Industrial

<table>
<thead>
<tr>
<th>Sector</th>
<th>Increasing Energy Prices</th>
<th>Increasing Interest Rate</th>
<th>Depreciating US Dollar</th>
<th>Decreasing Disposable Income</th>
</tr>
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<tr>
<td>Industrial</td>
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<td></td>
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<td></td>
<td></td>
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<td>Headwaters</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Technology</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Dell, Ixia, Websense</td>
</tr>
</tbody>
</table>

- Increasing Interest Rates will decrease industrial demand
- Increasing energy prices and interest rates will hit technology hard
Security Analysis
Security Analysis

• Stock Research- Round 1
  – Company Background
  – Fundamental Analysis
  – Earnings Forecast
  – Industry Analysis
  – Beta
  – Valuation
    • Discovery
    • Free Cash Flow Model
    • Relative Valuation
  – Technical Analysis
Security Analysis

• Stock Research- Round 2
  – Company Background & Industry Report
  – Fundamental Analysis/Beta/Technical Analysis
  – Earnings Forecast/Valuation
Univision Communications
Univision Communications

- Ticker: UVN
- Price: $34.65
- Forward P/E: 36
- Mkt Cap: $10.7B
- Revenue: $1.95B
- 2006E EPS: $0.98
Univision Communications

- Large-cap growth media company that caters to booming Spanish-Speaking population in U.S.
- 4 main business segments:
  - TV
  - Radio
  - Music
  - Internet

![UVN's Business Segments (05 Sales)]
Univision Communications

Positive:

• Strong Market Position
  – UVN dominates Spanish-TV market in U.S.
  – Well-diversified

• Demographics bolster UVN’s outlook
  – Hispanic population growth
  – Increase in Hispanic’s purchasing power

• “Sustainable” competitive advantage
  – Exclusive Televisa & Venevision programming until 2017
Univision Communications

**Negative:**

- **Very expensive price-tag**
  - 36 forward-looking P/E
- **Telemundo on the move?**
  - Increased competition: Agreement w/ Grupo Xtra
- **“Assimilation” effect**
  - UVN may lose viewers to mainstream media
- **Technology**
  - TiVo, Satellite Radio will cut “old” media’s growth
# Valuation

## Univision Communications - Final Valuation

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$32.52</td>
<td>50%</td>
<td>$16.26</td>
</tr>
<tr>
<td>Price to Sales</td>
<td>$31.76</td>
<td>25%</td>
<td>$7.94</td>
</tr>
<tr>
<td>Forward Price to Earnings</td>
<td>$31.40</td>
<td>25%</td>
<td>$7.85</td>
</tr>
<tr>
<td>Total</td>
<td>$32.05</td>
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<tr>
<td>Market Price</td>
<td>$34.65</td>
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<td></td>
</tr>
<tr>
<td>Upside/(Downside)</td>
<td>(8%)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Recommendation</strong></td>
<td>SELL</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Royal Caribbean
Royal Caribbean

- Ticker: RCL
- Price: $42.00
- Current Fwd. P/E: 13.8
- Mkt Cap.: $8.86B
- Revenue: $4.9B
- 2006E EPS: $3.02
Revenue and brands

- Contemporary and premium segments
- Big fun ships
- "Cool" destinations
- Entertainment
- 24 hour meals

- Premium segment
- Luxury ships
- High % of suites
- High quality cuisine
- Excellent service

Pie chart showing:
- United States 82%
- Canada 8%
- Europe 7%
- Other 3%
### Assumptions

<table>
<thead>
<tr>
<th>Year</th>
<th>2000</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
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</thead>
<tbody>
<tr>
<td>Revenue Growth</td>
<td>12.6%</td>
<td>9.7%</td>
<td>9.2%</td>
<td>10.2%</td>
<td>20.4%</td>
<td>7.6%</td>
<td>8.0%</td>
<td>8.0%</td>
<td>8.0%</td>
<td>8.0%</td>
<td>7.0%</td>
</tr>
<tr>
<td>Gross Margins</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>40.0%</td>
<td>40.0%</td>
<td>39.0%</td>
<td>39.0%</td>
<td>39.0%</td>
</tr>
<tr>
<td>Operating Margins</td>
<td>20.0%</td>
<td>15.0%</td>
<td>17.0%</td>
<td>15.0%</td>
<td>17.0%</td>
<td>18.0%</td>
<td>18.0%</td>
<td>18.0%</td>
<td>18.0%</td>
<td>18.0%</td>
<td>18.0%</td>
</tr>
<tr>
<td>Net Margins</td>
<td>15.5%</td>
<td>8.1%</td>
<td>10.2%</td>
<td>7.4%</td>
<td>10.4%</td>
<td>13.5%</td>
<td>13.3%</td>
<td>14.2%</td>
<td>14.3%</td>
<td>15.1%</td>
<td>15.5%</td>
</tr>
</tbody>
</table>

- Demographic trends are favorable:
  - Retiring baby boomers spending on vacation and leisure services
  - European market is yet to be maximized
Valuation

Royal Caribbean - Final Valuation

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
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</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$51.58</td>
<td>90%</td>
<td>$46.42</td>
</tr>
<tr>
<td>Price to Book</td>
<td>$57.40</td>
<td>2.5%</td>
<td>$1.44</td>
</tr>
<tr>
<td>Price to Sales</td>
<td>$49.57</td>
<td>2.5%</td>
<td>$1.24</td>
</tr>
<tr>
<td>Price to Operating profit</td>
<td>$52.94</td>
<td>2.5%</td>
<td>$1.32</td>
</tr>
<tr>
<td>Forward Price to Earnings</td>
<td>$52.85</td>
<td>2.5%</td>
<td>$1.32</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td>$51.74</td>
</tr>
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<td>Market Price</td>
<td>$41.50</td>
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<tr>
<td>Upside/(Downside)</td>
<td>25%</td>
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</tr>
<tr>
<td><strong>Recommendation</strong></td>
<td><strong>No Buy</strong></td>
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</tbody>
</table>
Risks

- Industry reputation
- Threats of war and terrorism
- Media coverage: "Poseidon" effect
- U.S. economic slowdown
- Industry overcapacity
- Increase in fuel price
- Tax exemption disappears
Labor practices

- Flag of Convenience
- Long hours – low wages: “Sweatships”
- Illegal fees to get jobs
- Human rights violations
- Gender and racial discrimination
- Nationality discrimination
- Sexual harassment
Bluegreen Corporation
Bluegreen Corp

- Ticker: BXG
- Price: $12.66
- Forward P/E: 8.3
- Mkt Cap: $382 MM
- Revenue: $684 MM
- 2006E EPS: $1.53
Bluegreen Corp.- Sales Breakdown

• **Communities Division**
  – 35% of revenues
  – “Horizontal development”
  – Appeal to baby-boomers, second homes

• **Resorts Division**
  – 65% of revenues
  – 40 resorts
  – Exchange network of 3,700
U.S. Vacation Ownership Growth

Amount of U.S. Timeshare Sales

Source: American Resort Development Association
Bluegreen Corp. Growth Projections

Bluegreen Upgrade Sales to Existing Owners
(For Resort Vacation Ownership Interest)

<table>
<thead>
<tr>
<th>Year</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Growth</td>
<td>18%</td>
<td>19%</td>
<td>24%</td>
<td>28%</td>
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</tbody>
</table>

Projected Sales Growth

<table>
<thead>
<tr>
<th></th>
<th>2006 (E)</th>
<th>2007 (E)</th>
<th>2008 (E)</th>
<th>2009 (E)</th>
<th>2010 (E)</th>
<th>Value (E)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resorts Sales (65% of Revenues)</td>
<td>12%</td>
<td>15%</td>
<td>13%</td>
<td>13%</td>
<td>10%</td>
<td>6%</td>
</tr>
<tr>
<td>Communities Sales (35% of Revenues)</td>
<td>1%</td>
<td>8%</td>
<td>10%</td>
<td>10%</td>
<td>8%</td>
<td>7%</td>
</tr>
<tr>
<td>Weighted Growth Rate</td>
<td>8.3%</td>
<td>12.6%</td>
<td>12.0%</td>
<td>12.0%</td>
<td>9.3%</td>
<td>6.4%</td>
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</table>

Terminal
**Valuation**

**Bluegreen Corp. - Final Valuation**

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
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</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$19.99</td>
<td>40%</td>
<td>$8.00</td>
</tr>
<tr>
<td>Book Value per Share</td>
<td>$10.32</td>
<td>5%</td>
<td>$0.52</td>
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<tr>
<td>Price to Book</td>
<td>$18.01</td>
<td>10%</td>
<td>$1.80</td>
</tr>
<tr>
<td>Price to Sales</td>
<td>$15.81</td>
<td>15%</td>
<td>$2.37</td>
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<tr>
<td>Forward Price to Earnings</td>
<td>$14.54</td>
<td>30%</td>
<td>$4.36</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
<td><strong>$17.05</strong></td>
</tr>
<tr>
<td>Market Price</td>
<td>$12.66</td>
<td></td>
<td></td>
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<tr>
<td>Upside/(Downside)</td>
<td>35%</td>
<td></td>
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<tr>
<td><strong>Recommendation</strong></td>
<td><strong>BUY</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Standard Parking
Standard Parking

- Ticker: STAN
- Price: $27.02
- Forward P/E: 17
- Mkt Cap: $273 MM
- Revenue: $586 MM
- 2006E EPS: $1.52
Standard Parking (STAN)

• National provider of parking facility management services
  – Operations in 43 states, D.C., & 3 Canadian provinces

• Services include:
  – Providing all necessary personnel
  – Collection/Deposit of parking revenues
  – Facility maintenance

• Clients include:
  – Public/Private Owners
  – Office buildings
  – Airports
Parking Industry Overview

• Highly fragmented industry
  – 30,000 parking facilities in the U.S. with $29 B in customer collections
  – 4 largest operators manage 20% of facilities
    • 1700 firms manage remaining 80%

• Trends favor consolidation
  – Large property managers prefer larger operators
  – Smaller operators lack resources & efficiencies
Revenue Drivers

• **2 Sources of Revenue**
  
  – **Leased Facilities (62% of rev.)**
    
    • Gross profit margin = 8%
    
    • Forecasted rev. growth of 4% per year
  
  – **Management Contracts (38% of rev.)**
    
    • Gross profit margin = 60%
    
    • Forecasted rev. growth of 12% next 2 years, 8% thereafter
## STAN: WACC

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value of Equity (millions of $)</td>
<td>$284</td>
</tr>
<tr>
<td>Value of Debt (millions of $)</td>
<td>$281</td>
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<tr>
<td>Weight of Equity</td>
<td>50.3%</td>
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<tr>
<td>Weight of Debt</td>
<td>49.7%</td>
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<tr>
<td>Risk Free Rate</td>
<td>4.96%</td>
</tr>
<tr>
<td>Beta</td>
<td>0.54</td>
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<tr>
<td>Mkt. Risk Premium</td>
<td>5.00%</td>
</tr>
<tr>
<td><strong>WACC</strong></td>
<td><strong>6.15%</strong></td>
</tr>
<tr>
<td><strong>Terminal Growth Rate</strong></td>
<td><strong>2.00%</strong></td>
</tr>
</tbody>
</table>
# Valuation

## Standard Parking - Final Valuation

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
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</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$35.56</td>
<td>90%</td>
<td>$32.00</td>
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<tr>
<td>Price to Book</td>
<td>$21.69</td>
<td>3%</td>
<td>$0.72</td>
</tr>
<tr>
<td>Price to Sales</td>
<td>$17.31</td>
<td>3%</td>
<td>$0.58</td>
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<tr>
<td>Forward Price to Earnings</td>
<td>$22.72</td>
<td>3%</td>
<td>$0.76</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
<td><strong>$34.06</strong></td>
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<td>Market Price</td>
<td>$28.06</td>
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<td></td>
</tr>
<tr>
<td>Upside/(Downside)</td>
<td>21%</td>
<td></td>
<td></td>
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<tr>
<td><strong>Recommendation</strong></td>
<td><strong>BUY</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Tupperware Brands
Tupperware Brands Corp.

- Ticker: TUP
- Price: $20.90
- Forward P/E: 11.48
- Mkt Cap: $1.27B
- Revenue: $1.72B
- 2006E EPS: $1.82
Recent Developments

- Acquired Sara Lee direct selling cosmetic business
  - Higher growth & margins

**Product Category Mix**

**Pre-Acquisition**
- Tupperware Brand: 90%
- Beauty Brands: 10%

**Post-Acquisition**
- Beauty Brands: 35%
- Tupperware Brands: 65%
Recent Developments

- Greater international diversification
### Key Ratios

#### Tupperware

<table>
<thead>
<tr>
<th></th>
<th>Dec-00</th>
<th>Dec-01</th>
<th>Dec-02</th>
<th>Dec-03</th>
<th>Dec-04</th>
<th>Dec-05</th>
</tr>
</thead>
<tbody>
<tr>
<td>Forward P/E</td>
<td>15.76x</td>
<td>10.05x</td>
<td>16.11x</td>
<td>10.82x</td>
<td>13.48x</td>
<td>12.04x</td>
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<tr>
<td>Average Forward P/E</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>13.04x</td>
<td></td>
</tr>
<tr>
<td>P/BV</td>
<td>7.66x</td>
<td>5.10x</td>
<td>3.38x</td>
<td>3.22x</td>
<td>3.39x</td>
<td>3.36x</td>
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<tr>
<td>Average P/BV</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>4.35x</td>
<td></td>
</tr>
<tr>
<td>P/S</td>
<td>0.87x</td>
<td>0.78x</td>
<td>0.66x</td>
<td>0.76x</td>
<td>0.66x</td>
<td>0.73x</td>
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<tr>
<td>Average P/S</td>
<td></td>
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<td></td>
<td>0.74x</td>
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#### Newell Rubbermaid

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<tr>
<th></th>
<th>Dec-00</th>
<th>Dec-01</th>
<th>Dec-02</th>
<th>Dec-03</th>
<th>Dec-04</th>
<th>Dec-05</th>
</tr>
</thead>
<tbody>
<tr>
<td>P/E</td>
<td>19.32x</td>
<td>20.48x</td>
<td>-159.12x</td>
<td>-299.86x</td>
<td>17.79x</td>
<td>14.82x</td>
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<tr>
<td>P/BV</td>
<td>2.10x</td>
<td>3.10x</td>
<td>3.68x</td>
<td>3.26x</td>
<td>3.87x</td>
<td>4.26x</td>
</tr>
<tr>
<td>P/S</td>
<td>0.74x</td>
<td>0.86x</td>
<td>0.96x</td>
<td>0.85x</td>
<td>1.00x</td>
<td>0.99x</td>
</tr>
</tbody>
</table>

- Cheap valuation on all metrics
- Under valued compared to NWL
- Diversified business will yield higher multiples
### Key Ratios

<table>
<thead>
<tr>
<th></th>
<th>TUP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intrinsic value</td>
<td>$25.54</td>
</tr>
<tr>
<td>Implied forward P/E</td>
<td>14.00x</td>
</tr>
<tr>
<td>Intrinsic value</td>
<td>$26.14</td>
</tr>
<tr>
<td>Implied forward P/BV</td>
<td>4.00x</td>
</tr>
<tr>
<td>Intrinsic value</td>
<td>$22.63</td>
</tr>
<tr>
<td>Implied forward P/S</td>
<td>0.75x</td>
</tr>
</tbody>
</table>

- Consistent intrinsic value based on multiple analysis
Factors & Assumptions

• Moderate sales growth
  – 5% in 2006 up to 6% in 2010
  – 0% terminal growth

• Operating efficiencies from acquisition of Sara Lee’s cosmetics business

• 4% ($0.88) dividend is secured by strong free cash flow
# Valuation

## Tupperware Brands - Final Valuation

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$24.42</td>
<td>75%</td>
<td>$18.32</td>
</tr>
<tr>
<td>Price to Book</td>
<td>$26.14</td>
<td>5%</td>
<td>$1.31</td>
</tr>
<tr>
<td>Price to Sales</td>
<td>$22.63</td>
<td>5%</td>
<td>$1.13</td>
</tr>
<tr>
<td>Forward Price to Earnings</td>
<td>$25.54</td>
<td>15%</td>
<td>$3.83</td>
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<td><strong>Total</strong></td>
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<td><strong>$24.58</strong></td>
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<tr>
<td>Market Price</td>
<td>$20.90</td>
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</tr>
<tr>
<td>Upside/(Downside)</td>
<td>18%</td>
<td></td>
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<tr>
<td><strong>Recommendation</strong></td>
<td></td>
<td></td>
<td><strong>BUY</strong></td>
</tr>
</tbody>
</table>

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Medtronic, Inc.
Medtronic, Inc.

- Ticker: MDT
- Price: $49.29
- Forward P/E: 19.31
- Mkt Cap: $59.20B
- Revenue: $10.06B
- 2007E EPS: $2.54
Operating Segment Mix

FY 2000
- Cardiac Surgery: 9%
- Vascular: 16%
- Neurological, Spinal, ENT: 25%
- Cardiac Rhythm Mgmt: 50%

FY 2005
- Cardiac Surgery: 7%
- Vascular: 8%
- Neurological, Diabetes: 18%
- Spinal, ENT: 21%
- Cardiac Rhythm Mgmt: 46%
### DuPont Analysis: Time Series

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>TTM</th>
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</thead>
<tbody>
<tr>
<td>ROE</td>
<td>20.92</td>
<td>16.48</td>
<td>22.32</td>
<td>23.07</td>
<td>18.48</td>
<td>18.04</td>
</tr>
<tr>
<td>Leverage</td>
<td>1.08</td>
<td>1.28</td>
<td>1.42</td>
<td>1.36</td>
<td>1.33</td>
<td>1.36</td>
</tr>
<tr>
<td>ROC</td>
<td>19.34</td>
<td>12.90</td>
<td>15.75</td>
<td>16.96</td>
<td>13.91</td>
<td>13.25</td>
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<tr>
<td>GPM</td>
<td>74.59</td>
<td>74.22</td>
<td>75.34</td>
<td>75.21</td>
<td>75.67</td>
<td>74.98</td>
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<tr>
<td>NPM</td>
<td>18.84</td>
<td>15.35</td>
<td>20.87</td>
<td>21.56</td>
<td>17.94</td>
<td>18.19</td>
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<tr>
<td>Capital T/O</td>
<td>1.03</td>
<td>0.84</td>
<td>0.75</td>
<td>0.79</td>
<td>0.78</td>
<td>0.73</td>
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</tbody>
</table>
## DuPont Analysis: Industry TTM

### Medical Equipment & Supplies Industry

<table>
<thead>
<tr>
<th></th>
<th>MDT</th>
<th>Industry</th>
<th>S&amp;P 500</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ROE</strong></td>
<td>18.04</td>
<td>15.7</td>
<td>19.8</td>
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<tr>
<td><strong>Leverage</strong></td>
<td>1.36</td>
<td>1.3</td>
<td>1.7</td>
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<tr>
<td><strong>ROC</strong></td>
<td>13.25</td>
<td>9.9</td>
<td>11.6</td>
</tr>
<tr>
<td><strong>GPM</strong></td>
<td>74.98</td>
<td>64.4</td>
<td>45.2</td>
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<tr>
<td><strong>NPM</strong></td>
<td>18.19</td>
<td>11.7</td>
<td>13.8</td>
</tr>
<tr>
<td><strong>Capital T/O</strong></td>
<td>0.73</td>
<td>0.8</td>
<td>0.9</td>
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</table>
## Valuation

### Medtronic - Final Valuation

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
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</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$65.61</td>
<td>33%</td>
<td>$21.87</td>
</tr>
<tr>
<td>Forward Price to Earnings</td>
<td>$63.36</td>
<td>33%</td>
<td>$21.12</td>
</tr>
<tr>
<td>Forward Price to Sales</td>
<td>$63.57</td>
<td>33%</td>
<td>$21.19</td>
</tr>
<tr>
<td>Total</td>
<td></td>
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<td>$64.18</td>
</tr>
<tr>
<td>Market Price</td>
<td>$49.29</td>
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<tr>
<td>Upside/(Downside)</td>
<td>30%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Recommendation</strong></td>
<td><strong>BUY</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Hecla Mining Co.
Hecla Mining Company

- Ticker: HL
- Price: $7.02
- Forward P/E: 36.9
- Mkt Cap: $828.3 MM
- Revenue: $110 MM
- 2006E EPS: $0.19
Hecla 5 Year Support and Resistance

Support at $7.25
Breakout

Now Support

Resistance at $7.25
Breakout

Mar-01  Dec-01  Sep-02  May-03  Feb-04  Oct-04  Jul-05
Hecla: 5 Year Relative Strength (vs. S&P 500)
Hecla: Moving Averages

Moving Averages

Bearish: 50 Day Crossed Below 200 Day

Bullish: 50 Day Crossed 200 Day to Upside

MACD

Bullish But Not Overbought

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Common Technical Observations

• Insider Transactions
• Support and Resistance
• Classic Technical Formations (head and shoulders, flags, etc.)
• Moving Averages
• Relative Strength
• Oscillators (RSI, MACD, Stochastics)
• ‘Wild Card’
Assumptions

• Pro Forma line items projected as cost/oz. as opposed to % of Sales
• No organic growth (company has poor record even in bull markets)
• WACC < 7% due to low beta. True discount rate may be much higher due to foreign operations
• Used existing futures curve to forecast realized prices
# Valuation

## Hecla Mining - Final Valuation

<table>
<thead>
<tr>
<th>ANALYSIS</th>
<th>VALUE</th>
<th>WEIGHT</th>
<th>CONTRIBUTION TO WEIGHTED AVERAGE</th>
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</thead>
<tbody>
<tr>
<td>Free Cash Flow</td>
<td>$5.21</td>
<td>67%</td>
<td>$3.47</td>
</tr>
<tr>
<td>Price to Book</td>
<td>$5.76</td>
<td>0%</td>
<td>$0.00</td>
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<tr>
<td>Forward Price to Earnings</td>
<td>$5.70</td>
<td>33%</td>
<td>$1.90</td>
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<td><strong>Total</strong></td>
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<td></td>
<td><strong>$5.37</strong></td>
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<tr>
<td>Current Market Price</td>
<td>$6.14</td>
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<tr>
<td>Upside/(Downside)</td>
<td>(12%)</td>
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<td><strong>Recommendation</strong></td>
<td>Sell</td>
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Portfolio Performance Evaluation
**AIM Portfolio Overview**
(As of 4/28/06)

<table>
<thead>
<tr>
<th></th>
<th>Beta*</th>
<th>P/E</th>
<th>Div Yield</th>
<th>Price/Book</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>S&amp;P 500</strong></td>
<td>1.00</td>
<td>17.6</td>
<td>1.68</td>
<td>3.23</td>
</tr>
<tr>
<td><strong>Russell 2000</strong></td>
<td>1.28</td>
<td>25.2</td>
<td>1.02</td>
<td>2.86</td>
</tr>
<tr>
<td><strong>AIM Portfolio</strong></td>
<td>1.21</td>
<td>18.9</td>
<td>0.43</td>
<td>4.05</td>
</tr>
</tbody>
</table>

Source: Mellon

*5yr, monthly regression
Portfolio Sector Allocation

AIM Portfolio

- S&P 500 Weight
- AIM XXI Weight
- AIM XXII Weight

- Industrials
- Telecomm Services
- Materials
- IT
- Energy
- Consumer Staples
- Consumer Disc.
- Utilities
- Health Care
- Financials

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Portfolio Composition

Old Portfolio

- **Mid & Small Cap**: 47%
- **Large Cap**: 53%

(As of 3/31/06)

New Portfolio

- **Mid & Small Cap**: 46%
- **Large Cap**: 54%

(As of 4/28/06)
AIM Portfolio Performance vs. S&P500 & Russell 2000

(Annualized 3/31/06)

AIM S&P 500 Russell 2000

Since Inception

1 Year

3 Year

5 Year

0%
5%
10%
15%
20%
25%
30%
35%

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Hedge Portfolio Performance

(4/21/05 – 4/17/06)

- US Telecom (Short 105 Shares IYZ)
- Energy Sector (Long 60 Shares XLE)

Net Profit (Loss)

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Dollar Growth:
AIM Portfolio vs. S&P500 & Russell 2000

(As of 3/31/06)
Performance Attribution
(As of 3/31/06)
Risk Adjusted Performance – Sharpe

Sharpe Ratio

- AIM: 0.48
- S&P 500: 0.39
- Russell 2000: 0.22

5 Years Since Inception

Since Inception

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Performance - Alpha

Annualized Alpha

S&P 500
Russell 2000

5 Years
-2.48%
4.25%

Since Inception
4.69%
6.26%

Applied Investment Management XXII 102
### AIM Portfolio Return vs. S&P 500 and Russell 2000

#### 5 Years

<table>
<thead>
<tr>
<th></th>
<th>AIM Portfolio Returns vs.</th>
<th></th>
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</thead>
<tbody>
<tr>
<td></td>
<td>S&amp;P 500</td>
<td>Russell 2000</td>
<td></td>
</tr>
<tr>
<td>Correlation</td>
<td>0.93</td>
<td>0.88</td>
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<tr>
<td>Beta</td>
<td>1.21</td>
<td>0.85</td>
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#### Since Inception

<table>
<thead>
<tr>
<th></th>
<th>AIM Portfolio Returns vs.</th>
<th></th>
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<tr>
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<tr>
<td>Beta</td>
<td>1.21</td>
<td>0.81</td>
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</table>
## Individual Stock Returns
(As of 4/28/06)

### Top 5 individual performers

<table>
<thead>
<tr>
<th>Stock</th>
<th>Return (TTM or *HPR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multi Fineline Electronix (MFLX)*</td>
<td>66.9%</td>
</tr>
<tr>
<td>BJ Services (BJS)</td>
<td>57.0%</td>
</tr>
<tr>
<td>Moody’s Corp (MCO)</td>
<td>53.8%</td>
</tr>
<tr>
<td>Amcol Intl Corp (ACO)</td>
<td>44.3%</td>
</tr>
<tr>
<td>Intl Game Technology (IGT)</td>
<td>40.2%</td>
</tr>
</tbody>
</table>
## Individual Stock Returns

(As of 4/28/06)

<table>
<thead>
<tr>
<th>Stock</th>
<th>Return (TTM or *HPR)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sanderson Farms Inc. (SAFM)</td>
<td>(25.9%)</td>
</tr>
<tr>
<td>Dell Inc. (DELL)</td>
<td>(25.0%)</td>
</tr>
<tr>
<td>Ixia (XXIA)*</td>
<td>(14.7%)</td>
</tr>
<tr>
<td>Sysco Corp (SYY)</td>
<td>(11.9%)</td>
</tr>
<tr>
<td>Intl Speedway Corp (ISCA)</td>
<td>(6.2%)</td>
</tr>
</tbody>
</table>
## Portfolio Transactions

<table>
<thead>
<tr>
<th>Sells</th>
<th>Market Cap</th>
<th>Buys</th>
<th>Market Cap</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Small Cap</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Spartan Motors</td>
<td>$0.18</td>
<td>Standard Parking</td>
<td>$0.27</td>
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<tr>
<td>AMCOL International</td>
<td>$0.86</td>
<td>Bluegreen</td>
<td>$0.38</td>
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<tr>
<td><strong>Mid Cap</strong></td>
<td></td>
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<tr>
<td>Multi-Fineline Electronix</td>
<td>$1.40</td>
<td>Websense</td>
<td>$1.20</td>
</tr>
<tr>
<td>Cheesecake Factory</td>
<td>$2.52</td>
<td>Tupperware Brands</td>
<td>$1.29</td>
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<tr>
<td>Edwards Lifesciences</td>
<td>$2.65</td>
<td>Quiksilver</td>
<td>$1.67</td>
</tr>
<tr>
<td>Waters Corporation</td>
<td>$4.73</td>
<td>Herman Miller</td>
<td>$2.04</td>
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<tr>
<td><strong>Large Cap</strong></td>
<td></td>
<td></td>
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<tr>
<td>Univision Communications</td>
<td>$10.83</td>
<td>Coach</td>
<td>$12.66</td>
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<tr>
<td>Intl. Game Technology</td>
<td>$12.82</td>
<td>Barrick Gold</td>
<td>$16.14</td>
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<td>Marriot</td>
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<td>Medtronic</td>
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<td>Electronic Arts</td>
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<tr>
<td></td>
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<td>Citigroup</td>
<td>$247.02</td>
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</tbody>
</table>


General Information
Trips

• Boston – March 30th to April 2nd
  – Fidelity Investments ($800+ billion)
    • Changing their business structure and how they look at stocks
    • Emphasis on the information that can be learned from meeting with management
  – Sankaty Advisors ($5.5 billion)
    • Fixed income and distressed debt
    • Focus on fundamental analysis
  – Mellon Asset Management ($630 billion)
    • Learned of growth opportunities both geographically and through increased product offerings
    • Post-retirement healthcare issues
Trips

• Boston – March 30th to April 2nd
  – Summit Partners ($9 billion)
    • Raise capital for growing private equity funds and venture capital funds
  – Martingale Asset Management ($3.6 billion)
    • Behavioral finance
    • Focus on company fundamentals, equity characteristics, and investor behavior
  – Geologic Resources ($300 million)
    • Long/short equity fund focused on the natural resource sector
    • Ranges from primary exploration and production down to end users
Speakers

• Ed Trubac
  – Current economic overview
  – Key questions for 2006
  – Discussed trends that will affect our portfolio

• Bill Kennedy - Fidelity Investments
  – Discussed investment opportunities abroad
  – Explained the often overlooked potential investments in countries outside the U.S.

• Bill O’Brien – NASDAQ
  – Corporate Client Group
Newsletter

• Objectives
  – Allows AIM Alumni to stay up to date
  – Provides quarterly overview of present portfolio

• Current newsletter points of interest:
  – New portfolio as of April 26, 2006
  – New stocks
  – AIM Alumni updates
  – Boston trip review
  – Quick economic snapshots
  – AIM XXII analysts’ future plans
AIM Website

- Website Address
  - http://aim.nd.edu

- E-Mail Address
  - aim@nd.edu

- Specific Areas of Interest
  - Analysts and Alumni
  - Publications
  - Portfolio
  - News

<table>
<thead>
<tr>
<th>Ticker</th>
<th>Position</th>
<th>Price</th>
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<tr>
<td>^DJI</td>
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<td>ACO</td>
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<td>BUD</td>
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<td>CAKE</td>
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<td>DELL</td>
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<td>FRTS</td>
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<td>MAR</td>
<td>2000</td>
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<td>MCD</td>
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<td>MFLX</td>
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<td>MS</td>
<td>2300</td>
<td>64.37</td>
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<tr>
<td>PETM</td>
<td>9500</td>
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<td>SAFM</td>
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<td>SYY</td>
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<td>UNH</td>
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<td>WAT</td>
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<td>43.55</td>
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<tr>
<td>XOM</td>
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<tr>
<td>XXIA</td>
<td>10400</td>
<td>10.90</td>
<td>0.03</td>
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</tbody>
</table>

Cash Account: $0.00

Portfolio Value: $3,566,292.10
As of: Apr 25, 2006, 5:45

Applied Investment Management XXII 112
AIM Contact Information

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aim@nd.edu
Thank You

The Notre Dame Investment Office
AIM Professors:
• Jerry Langley
• Bill McDonald
• Frank Reilly
• Scott Malpass

Also to Rachel Karnafel for her supporting efforts
Special Thanks

The AIM Advisory Board
Including those who could not make the trip

Please join us for a reception in the MBA Lounge!