

University of Notre Dame

Mendoza College of Business

Advisory Board Presentation

May 1st, 2006

AIM XXII



- Introductions
- Portfolio objectives and guidelines
- Current economic environment
- Security analysis
- Portfolio performance evaluation
- Trip, guest speaker, and website overview



Class Portfolio Investment Objectives and Guidelines



• Course Description:

"Actively engaged in hands-on portfolio management from the asset allocation decision to individual stock selection and finally to portfolio performance evaluation."



- First stock inherited from AIM XXI
 - Company Background
 - Fundamental Analysis
 - Earnings Forecast
 - Industry Overview
 - Beta Forecast
 - Valuation
 - Technical Analysis



- Second stock selected based on personal preferences and portfolio industry weighting
 - Company Background/Industry Overview
 - Fundamental Analysis/Beta Forecast/ Technical Analysis
 - EPS/Valuation
- Decisions based on final intrinsic value



- Investment Objective
 - Outperform S&P 500 over the long-term
- AIM Portfolio
 - U.S. Long Equity
 - 3 5 year investment horizon
- Investment Decisions
 - Fundamental Analysis



Investment Policies

- Prudent person rule
- University of Notre Dame policy against inimical values
- Not actively managing constraints of: Liquidity
 - Tax



- Long positions in U.S. equities except industry hedge position for less than 1% of the portfolio
- Long term target for cash position is 0%
- Roughly match the S&P 500 industry weighting
- No individual holding should exceed 10% of current market value of portfolio



Allocation Target:

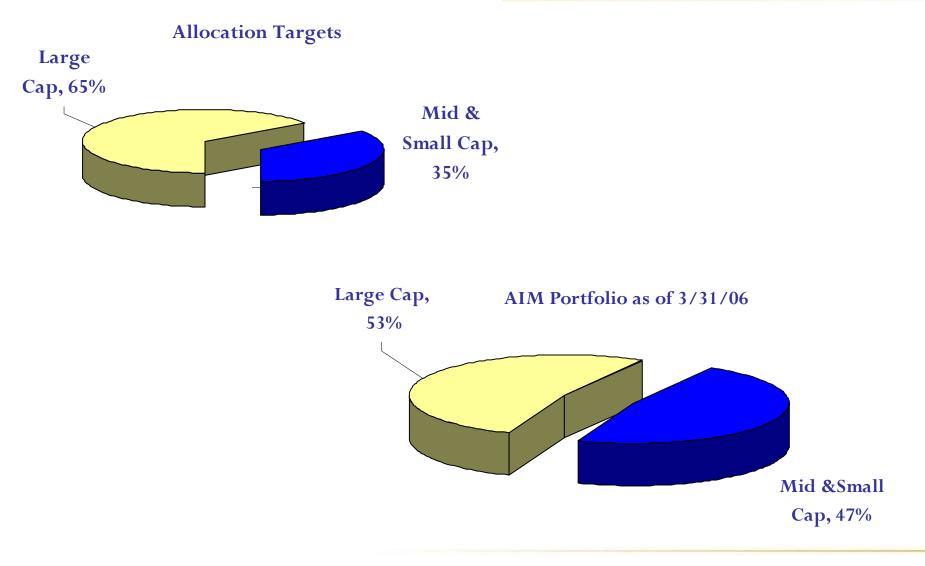
65% Large Cap
35% Mid & Small Cap
Within a +/ - 10% boundary

 $\begin{cases} \text{Small Cap} & : \le \$ \ 1 \ B \\ \text{Mid Cap} & : \$ \ 1 \ B \ \text{to} \$ \ 5 \ B \\ \text{Large Cap} & : \ge \$ \ 5 \ B \) \end{cases}$

- indicative of risk tolerance levels
- meant to ensure enough diversification and acceptable volatility levels



Market Capitalization Profile





Economic Environment



Economy Report Outline

• Domestic Economic Analysis

- Central Issue Upcoming Fed meeting
- Inflation
- Energy
- Housing
- Labor Market
- Interest Rates
- GDP

• Portfolio Impact

- International Markets
- Domestic Market



Domestic Economic Analysis



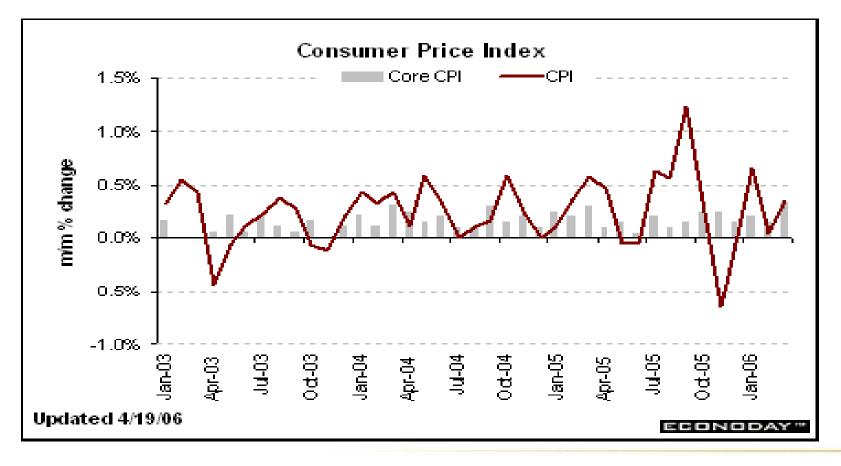
Key Economic Issues

- Economy in flux
- Upcoming Fed meeting (5/10)
 - Rate hike?
 - Raise to 5.00% or hold at 4.75%
 - Decision will be "data dependent"
 - GDP, inflation, energy prices and housing
 - End of tightening in sight



Inflation – Recent Trends

- Inflation (Core CPI) rose 0.3% in March
 - First evidence of energy costs pass-through

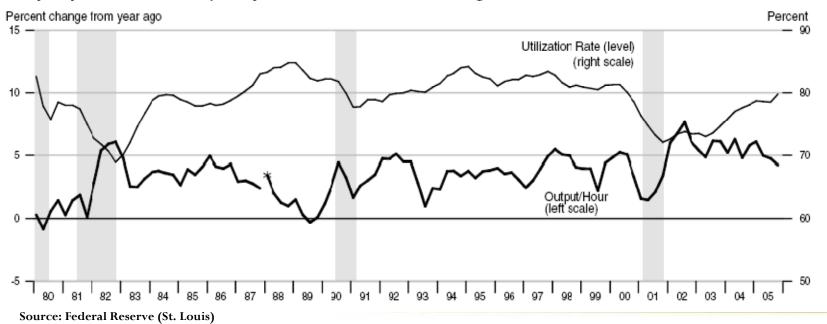




Inflation – Recent Trends

- Overall, Fed believes inflation remains in check
 - Limited energy cost pass-through
 - Strong domestic & international competition
 - Limited labor cost growth
- Fed raised March rates over capacity concerns

Output per Hour and Capacity Utilization, Manufacturing





Inflation - Outlook

- Expected slight acceleration in inflation during 2nd half of 2006 followed by a decline in 2007
 - Acceleration due to:
 - Import Prices
 - Higher energy costs
 - Projections (CPI)
 - 2006: 2.5% (Q4) continued high energy costs
 - 2007: 2.3% moderating energy prices
 - Fed Target: 2.0%



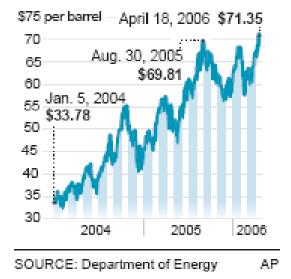
Energy Prices- Recent Trends

- Energy prices Oil/Gas
 - Supply Disruptions
 - Nigeria, Iraq and Gulf of Mexico
 - 38% rise in crude oil prices over the past year
 - Ethanol supply constraints
 - Demand slightly weakening
 - Response to higher pump prices
 - Prices up 67.8% y.o.y.
 - March gas demand up 0.3% y.o.y compared to 1.5% in 2005

Oil prices top \$71

Light, sweet crude oil on Tuesday settled at \$71.35 a barrel.

NYMEX crude oil prices





Energy Prices Outlook

- Expected continued high energy prices
 - No end in sight to geopolitical concerns
 - Demand to remain relatively stable

| Oil Price Range (Year-end 2006) | Below \$ 40 | \$40-\$60 | \$60-\$80 | \$80-\$100 | Over \$100 | | | | |
|---------------------------------|-------------|-----------|-----------|------------|-------------------|--|--|--|--|
| | Likelihood | | | | | | | | |
| Nov. 05 NABE Survey | 10% | 45% | 32% | 9% | 4% | | | | |
| Feb. 06 NABE Survey | 7% | 37% | 40% | 11% | 5% | | | | |

Source: NABE Outlook 2006



Housing Market – Recent Trends

- Weakening Housing Market
 - Housing starts fell 7.8% in March
 - Mortgage applications fell 16.1% in March
- Existing home prices fell 3.1% since end of '05



Housing Starts and New Home Sales

Source: Federal Reserve (St. Louis)



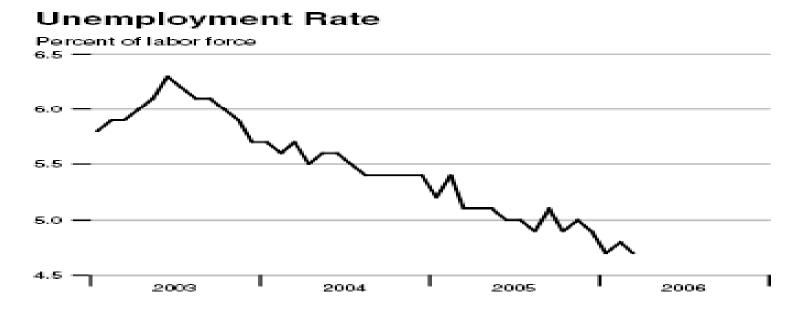
Housing Market – Outlook

- Increased interest rates
 - Housing sales decrease
 - Housing prices slight decrease
- Economic impact of dynamic housing market
 - Driver of the economy in 2003-2005
 - Expected negative impact in 2006-2007
 - GDP growth could fall by 0.5% in 2007 due to housing
 - Indirect impact on consumption
 - Wealth effect
 - Mortgage equity withdrawal decline in borrowing power



Labor Markets- Recent Trends

• March unemployment - 4.7%



- Labor productivity 2.5%-3.0% TTM growth
- Labor Costs steadily increased in 2005



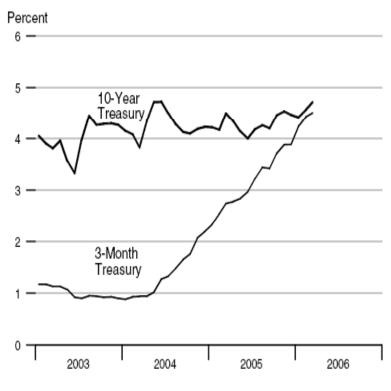
- Unemployment
 - Expected to remain in 4.8% 4.9% range in 2006
- Labor productivity
 - Projected 2.5% y.o.y. growth in 2007
- Labor Costs
 - Continued increases consistent with inflation and rising energy costs
 - Q1 surprise, sustainable?



Interest Rates – Recent Trends

- Fed has steadily increased rates since 2004
- Long-term yields have outpaced short-term yields during Q1
 - 30 yr. T-bond
 - Inflation expectations

Interest Rates

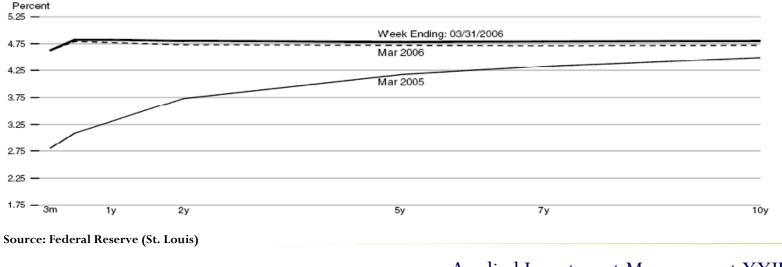


Source: Federal Reserve (St. Louis)



Interest Rates – Outlook

- Mixed views regarding further rate hikes
 - Fears about balancing inflation vs. over tightening
 - Likely May rate hike to 5%, then pause
 - Rate cut in 2007?
- Economic Impact
 - Re-steepening yield curve- cycle already peaked?
 - Consumption dip, savings rate rise



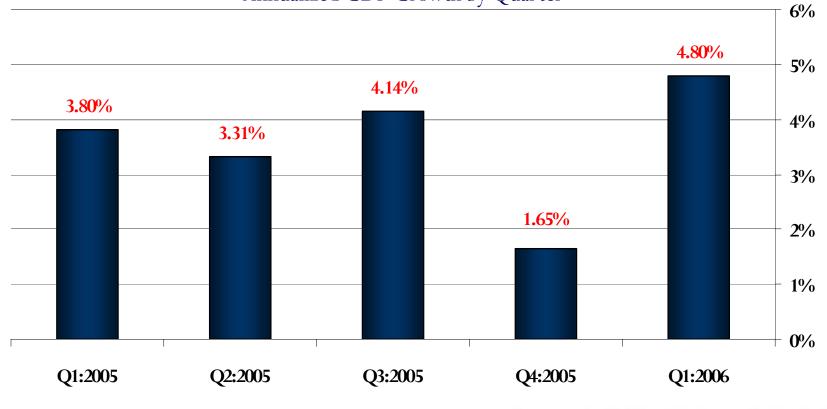
Treasury Yield Curve



Source: BEA

GDP – Recent Trends

- Katrina related downturn in 4th Quarter 2005
- Rebound in 1st Quarter 2006



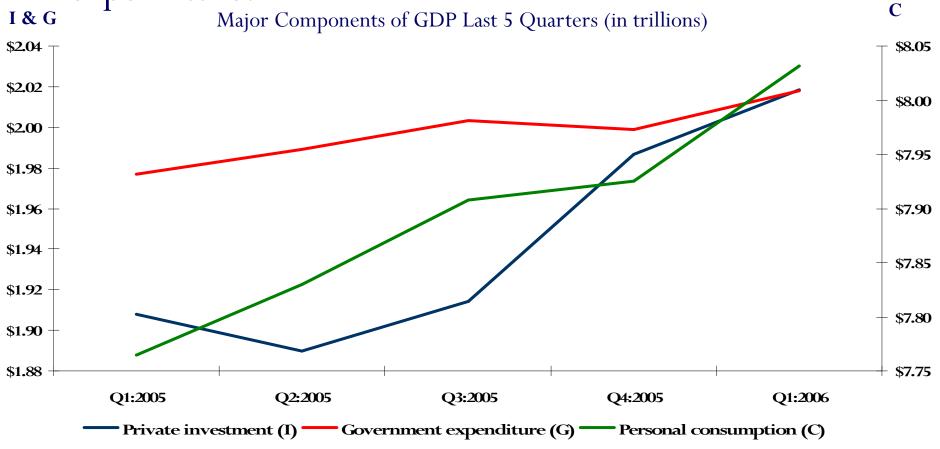
Annualized GDP Growth by Quarter

Applied Investment Management XXII 27



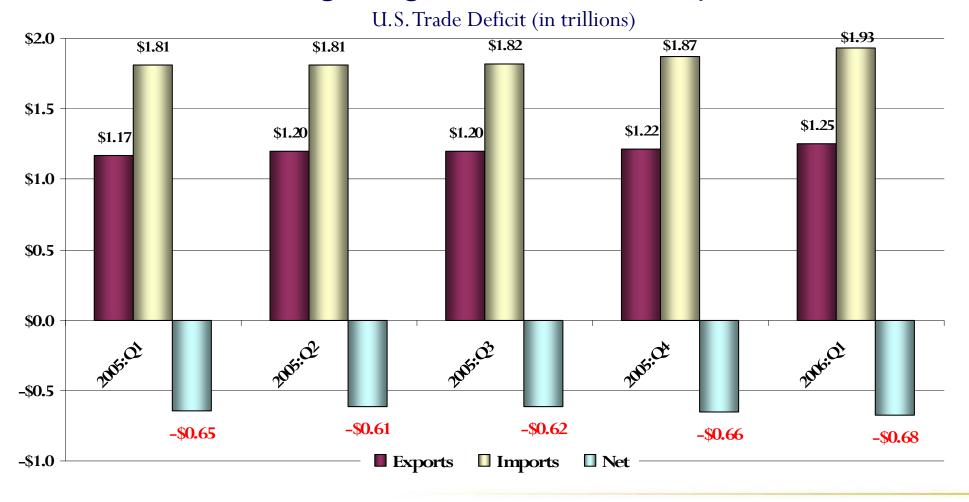
Drivers of GDP Growth

• Increasing consumption, investment, and government expenditures





• Trade deficit drags on growth, sustainability issues





Consensus Forecast For 2006 & 2007*

| | Q1-06 | Q2-06 | Q3-06 | Q4-06 | Q1-07 | Q2-07 | Q3-07 | Q4-07 |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| GDP | 4.5% | 3.4% | 3.1% | 3.0% | 3.0% | 3.0% | 3.1% | 3.0% |
| Core CPI | 2.3% | 2.3% | 2.4% | 2.3% | 2.3% | 2.3% | 2.3% | 2.3% |
| Effective Fed Funds | 4.50% | 4.80% | 5.00% | 5.00% | 4.94% | 4.75% | 4.75% | 4.50% |
| 10-Year Treasury | 4.61% | 4.80% | 4.90% | 5.00% | 5.10% | 5.16% | 5.13% | 5.05% |
| *NIADE Outland Ent. 2007 | | | | | | | | |

*NABE Outlook Feb. 2006

Significant Economic Trends

- Likely rate hike in May and then pause followed by possible drop
 - Move to 5% to curb inflation & full employment concerns
- GDP growth slowing in subsequent quarters
 - Consumer spending falls
 - High energy prices
 - Housing market weakening



Portfolio Impacts I. International Markets

II. Domestic Market



- AIM portfolio has large international exposure
- Trade flows are changing
 - Will US dollar continue to weaken?
- Geopolitical risks
 - Anti-US sentiment (Iran, US Foreign Policy, etc..)
- 3 Groups of countries
 - Developed nations
 - The New Tigers
 - Rest of the world



- European Union
 - Ascension of Eastern European economies
 - Slow recovery
- Japan
 - GDP growing again
 - 2005 was second consecutive year of 2%+ GDP growth
- GDP growth for both is expected to be 2-3%
- **Portfolio Impact:** Growing export opportunities



The New Tigers

- China
 - Inflation is a growing concern
 - Appreciation of Yuan against the US\$
- India
 - Inflation also a concern
 - Government is hindering economic growth
- GDP growth for both is expected to be 7-10%
- **<u>Portfolio Impact</u>**: Short term, no major changes; long term opportunities

Source: IMFWorld Economic Outlook, 2006



Other Developing Countries

- Latin America
 - Narrowing trade surpluses
 - Interest Rate/Currency concerns
- Southeast Asia
 - Regional GDP growth over 6%
 - SARS and avian flu
- <u>Portfolio Impact</u>: Emerging middle class creates more demand for US exports
- Commodity Based Markets
 - Oil and metals recent appreciation
- **Portfolio Impact:** Energy prices remain volatile

Source: IMF World Economic Outlook, 2006



International Outlook

- Solid growth outside U.S.
 - Higher growth = continued depreciation of dollar
 - Depreciating dollar:
 - Greater dollar profit on same sales
 - Higher costs for imports
- Potential impacts on key trading relationships
 - Prolonged depreciation of the dollar
 - Volatility in oil prices
- **Positive:** Anheuser-Busch, Medtronic, and McDonald's
- Negative: Coach and Tupperware



- Analyzed portfolio by sector
 - Sector analysis primarily focused on portfolio stocks within sectors
 - Analyzed in regards to 4 key variables:
 - Increasing Energy Prices
 - Increasing Interest Rates
 - Foreign Exchange Rates (Depreciating US Dollar)
 - Decreasing Personal Disposable Income
 - What type of effect will forecast have:
 - Positive
 - Neutral
 - Negative



- Sector Impacts
 - Consumer Discretionary and Consumer Staples

| Sector | Increasing Energy Prices | Increasing Interest Rate | Depreciating US Dollar | Decreasing Disposable Income | | | | |
|---|-----------------------------|-----------------------------|---------------------------|------------------------------------|--|--|--|--|
| Consumer Discretionary | | | | | | | | |
| Coach, McDonald's, Quiksilver, Tupperware, et al | | | | | | | | |
| Changing Disposable Income will have the greatest effect. | | | | | | | | |

| Consumer Staples | | | | | | |
|--|--|--|--|--|--|--|
| Anheuser-Busch, Sanderson Farms, Sysco | | | | | | |
| Increasing Energy Prices will tend to squeeze margins. | | | | | | |

D



• Sector Impacts

Energy and Materials

| Sector | Increasing Energy Prices | Increasing Interest Rate | Depreciating US Dollar | Decreasing Disposable Income | | | | |
|--|-----------------------------|-----------------------------|---------------------------|------------------------------------|--|--|--|--|
| Energy | | | | | | | | |
| BJ Services, Exxon Mobil | | | | | | | | |
| Increasing Energy prices will dominate | | | | | | | | |

| Materials | | | | | | |
|---|--|--|--|--|--|--|
| Barrick Gold | | | | | | |
| Increasing interest rates will tend to increase demand for gold | | | | | | |



- Sector Impacts
 - Financial and Health Care

| Sector | Increasing Energy Prices | Increasing Interest Rate | Depreciating US Dollar | Decreasing Disposable Income | | | |
|--|-----------------------------|-----------------------------|---------------------------|------------------------------------|--|--|--|
| Financial | | | | | | | |
| Bluegreen Corporation, Citigroup, Moody's, Morgan Stanley | | | | | | | |
| Rising interest rates are key consideration, slope of yield curve important also | | | | | | | |

| Healthcare | | | | | | |
|--|--|--|--|--|--|--|
| Amgen, Medtronic, UnitedHealth Group | | | | | | |
| Healthcare firms are well positioned to thrive, even in a downturn | | | | | | |

D



- Sector Impacts
 - Technology and Industrial

| Sector | Increasing Energy Prices | Increasing Interest Rate | Depreciating US Dollar | Decreasing Disposable Income | | | | |
|---|-----------------------------|-----------------------------|---------------------------|------------------------------------|--|--|--|--|
| Industrial | | | | | | | | |
| Headwaters | | | | | | | | |
| Increasing Interest Rates will decrease industrial demand | | | | | | | | |

| Technology | | | | | | | |
|--|--|--|--|--|--|--|--|
| Dell, Ixia, Websense | | | | | | | |
| Increasing energy prices and interest rates will hit technology hard | | | | | | | |



Security Analysis



Security Analysis

- Stock Research- Round 1
 - Company Background
 - Fundamental Analysis
 - Earnings Forecast
 - Industry Analysis
 - Beta
 - Valuation
 - Discovery
 - Free Cash Flow Model
 - Relative Valuation
 - Technical Analysis



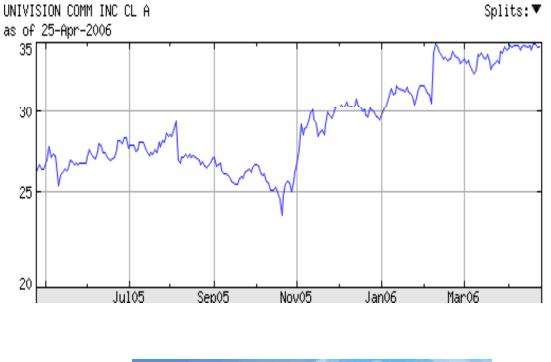
Security Analysis

- Stock Research- Round 2
 - Company Background & Industry Report
 - Fundamental Analysis/Beta/Technical Analysis
 - Earnings Forecast/Valuation





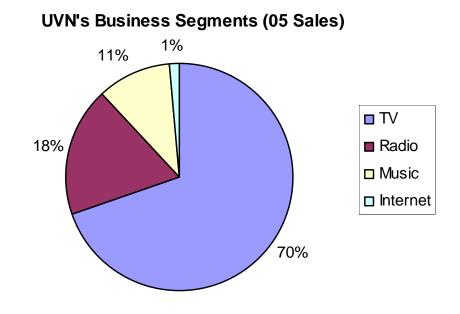
- Ticker: UVN
- Price: \$34.65
- Forward P/E: 36
- Mkt Cap: \$10.7B
- Revenue: \$1.95B
- 2006E EPS: \$0.98







- Large-cap growth media company that caters to booming Spanish-Speaking population in U.S.
- 4 main business segments:
 - -TV
 - Radio
 - Music
 - Internet





Positive:

- Strong Market Position
 - UVN dominates Spanish-TV market in U.S.
 - Well-diversified
- Demographics bolster UVN's outlook
 - Hispanic population growth
 - Increase in Hispanic's purchasing power
- "Sustainable" competitive advantage
 - Exclusive Televisa & Venevision programming until 2017



Negative:

- Very expensive price-tag
 - 36 forward-looking P/E
- Telemundo on the move?
 - Increased competition: Agreement w/ Grupo Xtra
- "Assimilation" effect
 - UVN may lose viewers to mainstream media
- Technology
 - TiVo, Satellite Radio will cut "old" media's growth



Valuation

Univision Communications- Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|---------|--------|-------------------------------------|
| Free Cash Flow | \$32.52 | 50% | \$16.26 |
| Price to Sales | \$31.76 | 25% | \$7.94 |
| Forward Price to Earnings | \$31.40 | 25% | \$7.85 |
| Total | | | \$32.05 |
| Market Price | \$34.65 | | |
| Upside/(Downside) | (8%) | | |
| Recommendation | SELL | | |

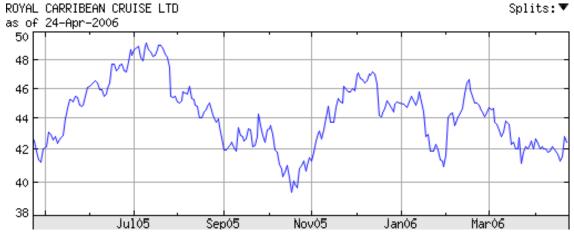


Royal Caribbean



Royal Caribbean

- Ticker: RCL
- Price: \$42.00
- Current Fwd. P/E: 13.8
- Mkt Cap.: \$8.86B
- Revenue: \$4.9B
- 2006E EPS: \$3.02







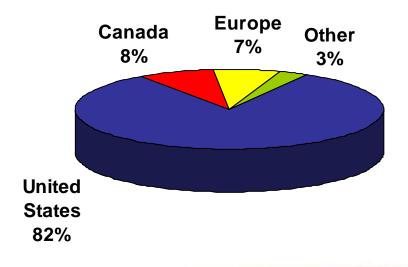
Revenue and brands



- Contemporary and premium segments
- Big fun ships
- "Cool" destinations
- Entertainment
- 24 hour meals



- Premium segment
- Luxury ships
- High % of suites
- High quality cuisine
- Excellent service







| | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------------|
| Revenue Growth | 12.6% | 9.7% | 9.2% | 10.2% | 20.4% | 7.6% | 8.0% | 8.0% | 8.0% | 8.0% | 7.0% |
| Margins | | | | | | | | | | | |
| Gross | 43.0% | 39.0% | 39.0% | 38.0% | 39.0% | 40.0% | 40.0% | 40.0% | 39.0% | 39.0% | <mark>.39.0%</mark> |
| Operating | 20.0% | 15.0% | 17.0% | 15.0% | 17.0% | 18.0% | 18.0% | 18.0% | 18.0% | 18.0% | <mark>18.0%</mark> |
| Net | 15.5% | 8.1% | 10.2% | 7.4% | 10.4% | 13.5% | 13.3% | 14.2% | 14.3% | 15.1% | 15.5% |

•Demographic trends are favorable:

•Retiring baby boomers spending on vacation and leisure services

•European market is yet to be maximized



Valuation

Royal Caribbean- Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|---------|--------|-------------------------------------|
| Free Cash Flow | \$51.58 | 90% | \$46.42 |
| Price to Book | \$57.40 | 2.5% | \$1.44 |
| Price to Sales | \$49.57 | 2.5% | \$1.24 |
| Price to Operating profit | \$52.94 | 2.5% | \$1.32 |
| Forward Price to Earnings | \$52.85 | 2.5% | \$1.32 |
| Total | | | \$51.74 |
| Market Price | \$41.50 | | |
| Upside/(Downside) | 25% | | |
| Recommendation | No Buy | | |



Risks

- Industry reputation
- Threats of war and terrorism
- Media coverage: "Poseidon" effect
- U.S. economic slowdown
- Industry overcapacity
- Increase in fuel price
- Tax exemption disappears



Labor practices

- Flag of Convenience
- Long hours low wages : "Sweatships"
- Illegal fees to get jobs
- Human rights violations
- Gender and racial discrimination
- Nationality discrimination
- Sexual harassment

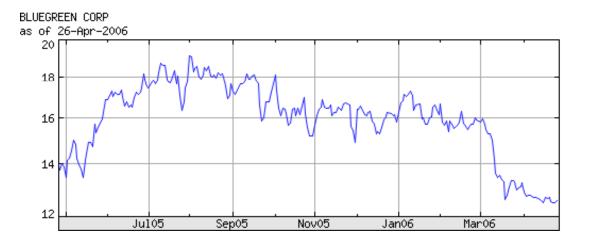


Bluegreen Corporation



Bluegreen Corp

- Ticker: BXG
- Price: \$12.66
- Forward P/E: 8.3
- Mkt Cap: \$382 MM
- Revenue: \$684 MM
- 2006E EPS: \$1.53







Bluegreen Corp.- Sales Breakdown

- Communities Division
 - 35% of revenues
 - "Horizontal development"
 - Appeal to baby-boomers, second homes
- Resorts Division
 - 65% of revenues
 - -40 resorts
 - Exchange network of 3,700





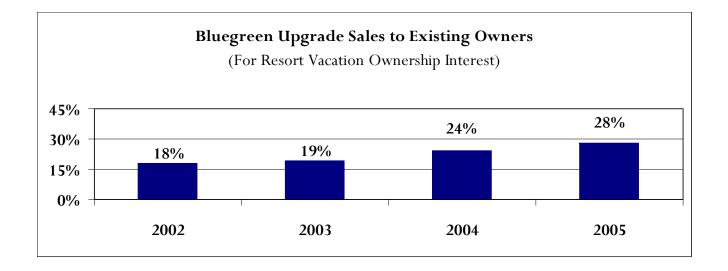
Mu.S. Vacation Ownership Growth

\$9.0 \$7.9 billion \$8.0 \$7.0 \$6.0 billions of dollars \$5.0 \$4.0 \$3.0 \$2.0 \$1.0 \$0.0 1985 1990 1995 2000 2005 1975 1980 On January 1st of Year

Amount of U.S. Timeshare Sales

Source: American Resort Development Association

Bluegreen Corp. Growth Projections



| Projected Sales Growth | | | | | | | | |
|--|------|-------|-------|-------|------|------|--|--|
| Terminal 2006 (E) 2007 (E) 2008 (E) 2009 (E) 2010 (E) Value (E) | | | | | | | | |
| Resorts Sales (65% of Revenues) | 12% | 15% | 13% | 13% | 10% | 6% | | |
| Communities Sales (35% of Revenues) | 1% | 8% | 10% | 10% | 8% | 7% | | |
| Weighted Growth Rate | 8.3% | 12.6% | 12.0% | 12.0% | 9.3% | 6.4% | | |



Valuation

Bluegreen Corp. - Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|---------|--------|-------------------------------------|
| Free Cash Flow | \$19.99 | 40% | \$8.00 |
| Book Value per Share | \$10.32 | 5% | \$0.52 |
| Price to Book | \$18.01 | 10% | \$1.80 |
| Price to Sales | \$15.81 | 15% | \$2.37 |
| Forward Price to Earnings | \$14.54 | 30% | \$4.36 |
| Total | | | \$17.05 |
| Market Price | \$12.66 | | |
| Upside/(Downside) | 35% | | |
| Recommendation | BUY | | |

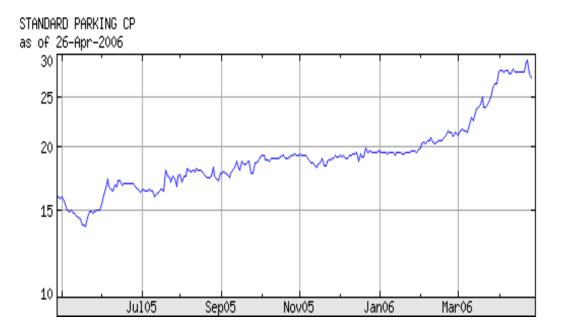


Standard Parking



Standard Parking

- Ticker: STAN
- Price: \$27.02
- Forward P/E: 17
- Mkt Cap: \$273 MM
- Revenue: \$586 MM
- 2006E EPS: \$1.52







- National provider of parking facility management services
 - Operations in 43 states, D.C., & 3 Canadian provinces
- Services include:
 - Providing all necessary personnel
 - Collection/Deposit of parking revenues
 - Facility maintenance
- Clients include:
 - Public/Private Owners
 - Office buildings
 - Airports



- Highly fragmented industry
 - 30,000 parking facilities in the U.S. with \$29 B in customer collections
 - 4 largest operators manage 20% of facilities
 - 1700 firms manage remaining 80%
- Trends favor consolidation
 - Large property managers prefer larger operators
 - Smaller operators lack resources & efficiencies



Revenue Drivers

- 2 Sources of Revenue
 - Leased Facilities (62% of rev.)
 - Gross profit margin = 8%
 - Forecasted rev. growth of 4% per year
 - Management Contracts (38% of rev.)
 - Gross profit margin = 60%
 - Forecasted rev. growth of 12% next 2 years, 8% thereafter



STAN: WACC

| Value of Equity (millions of \$) | \$284 |
|----------------------------------|-------|
| Value of Debt (millions of \$) | \$281 |
| Weight of Equity | 50.3% |
| Weight of Debt | 49.7% |
| Risk Free Rate | 4.96% |
| Beta | 0.54 |
| Mkt. Risk Premium | 5.00% |
| | |
| WACC | 6.15% |
| Terminal Growth Rate | 2.00% |



Valuation

Standard Parking - Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|---------|--------|-------------------------------------|
| Free Cash Flow | \$35.56 | 90% | \$32.00 |
| Price to Book | \$21.69 | 3% | \$0.72 |
| Price to Sales | \$17.31 | 3% | \$0.58 |
| Forward Price to Earnings | \$22.72 | 3% | \$0.76 |
| Total | | | \$34.06 |
| Market Price | \$28.06 | | |
| Upside/(Downside) | 21% | | |
| Recommendation | BUY | | |

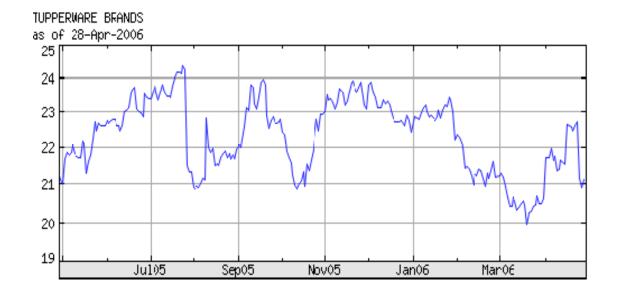


Tupperware Brands



Tupperware Brands Corp.

- Ticker: TUP
- Price: \$20.90
- Forward P/E: 11.48
- Mkt Cap: \$1.27B
- Revenue: \$1.72B
- 2006E EPS: \$1.82



Tupperware®

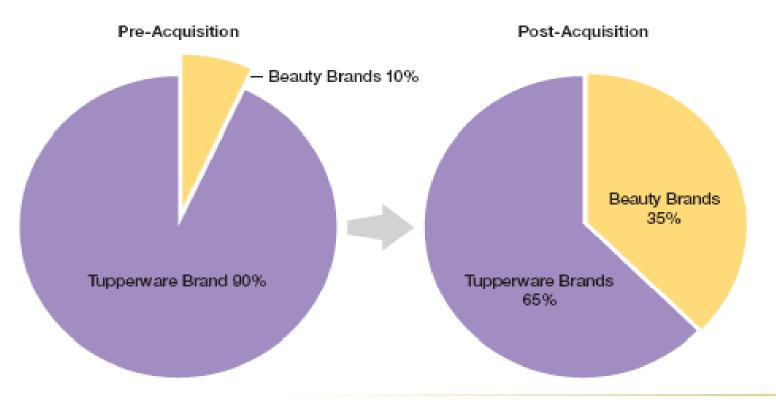


Recent Developments

• Acquired Sara Lee direct selling cosmetic business

– Higher growth & margins

Product Category Mix

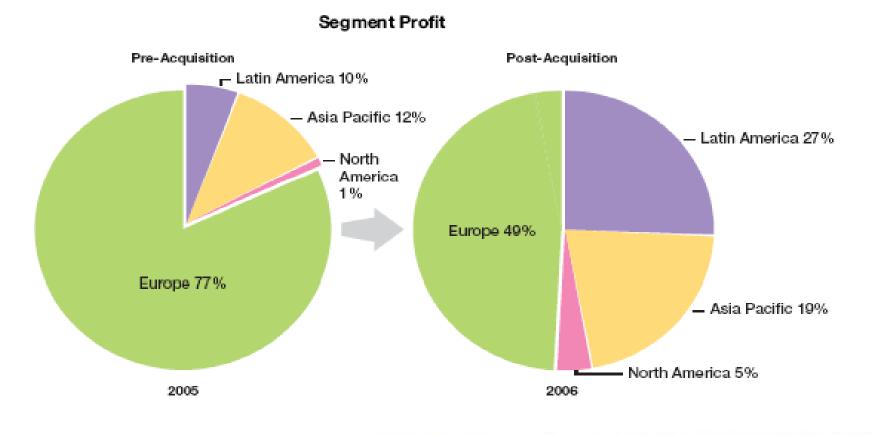




Recent Developments

• Greater international diversification

Geographic Mix





Key Ratios

Tupperware

| | Dec-00 | Dec-01 | Dec-02 | Dec-03 | Dec-04 | Dec-05 |
|---------------------|---------------|---------------|--------|---------------|---------------|--------|
| Forward P/E | 15.76x | 10.05x | 16.11x | 10.82x | 13.48x | 12.04x |
| Average Forward P/E | | | | | | 13.04x |
| P/BV | 7.66x | 5.10x | 3.38x | 3.22x | 3.39x | 3.36x |
| Average P/BV | | | | | | 4.35x |
| P/S | 0.87x | 0.78x | 0.66x | 0.76x | 0.66x | 0.73x |
| Average P/S | | | | | | 0.74x |

Newell Rubbermaid

| | Dec-00 | Dec-01 | Dec-02 | Dec-03 | Dec-04 | Dec-05 |
|------|---------------|---------------|----------|----------|---------------|---------------|
| P/E | 19.32x | 20.48x | -159.12x | -299.86x | 17.79x | 14.82x |
| P/BV | 2.10x | 3.10x | 3.68x | 3.26x | 3.87x | 4.26x |
| P/S | 0.74x | 0.86x | 0.96x | 0.85x | 1.00x | 0.99x |

- Cheap valuation on all metrics
- Under valued compared to NWL
- Diversified business will yield higher multiples





| | TUP |
|----------------------|---------|
| Intrinsic value | \$25.54 |
| Implied forward P/E | 14.00x |
| Intrinsic value | \$26.14 |
| Implied forward P/BV | 4.00x |
| Intrinsic value | \$22.63 |
| Implied forward P/S | 0.75x |

• Consistent intrinsic value based on multiple analysis



- Moderate sales growth
 - 5% in 2006 up to 6% in 2010
 - 0% terminal growth
- Operating efficiencies from acquisition of Sara Lee's cosmetics business
- 4% (\$0.88) dividend is secured by strong free cash flow



Valuation

Tupperware Brands - Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|---------|--------|-------------------------------------|
| Free Cash Flow | \$24.42 | 75% | \$18.32 |
| Price to Book | \$26.14 | 5% | \$1.31 |
| Price to Sales | \$22.63 | 5% | \$1.13 |
| Forward Price to Earnings | \$25.54 | 15% | \$3.83 |
| Total | | | \$24.58 |
| Market Price | \$20.90 | | |
| Upside/(Downside) | 18% | | |
| Recommendation | BUY | | |

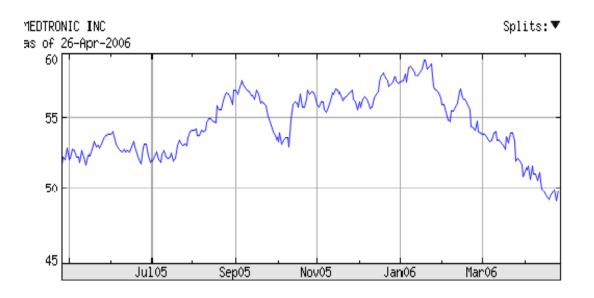


Medtronic, Inc.



Medtronic, Inc.

- Ticker: MDT
- Price: \$49.29
- Forward P/E: 19.31
- Mkt Cap: \$59.20B
- Revenue: \$10.06B
- 2007E EPS: \$2.54



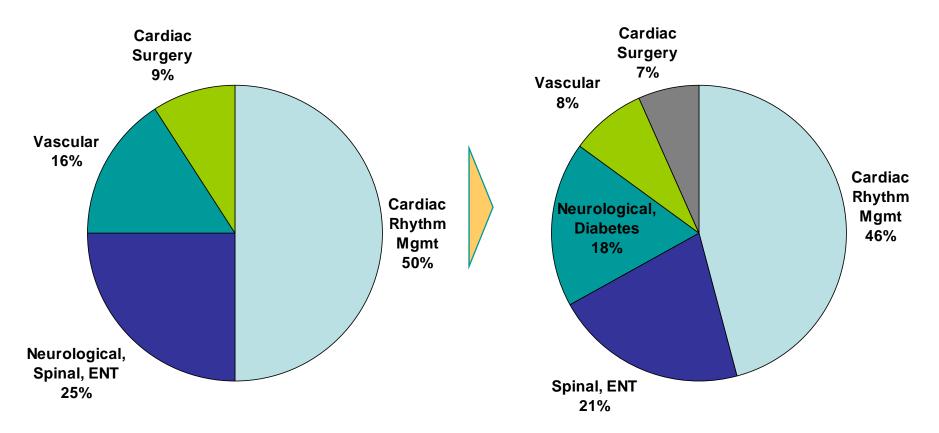




Operating Segment Mix

FY 2000

FY 2005





DuPont Analysis: Time Series

| | 2001 | 2002 | 2003 | 2004 | 2005 | TTM |
|------------|-------|-------|-------|-------|-------|-------|
| ROE | 20.92 | 16.48 | 22.32 | 23.07 | 18.48 | 18.04 |
| Leverage | 1.08 | 1.28 | 1.42 | 1.36 | 1.33 | 1.36 |
| ROC | 19.34 | 12.90 | 15.75 | 16.96 | 13.91 | 13.25 |
| GPM | 74.59 | 74.22 | 75.34 | 75.21 | 75.67 | 74.98 |
| NPM | 18.84 | 15.35 | 20.87 | 21.56 | 17.94 | 18.19 |
| CapitalT/O | 1.03 | 0.84 | 0.75 | 0.79 | 0.78 | 0.73 |

DuPont Analysis: Industry TTM

Medical Equipment & Supplies Industry

| | MDT | Industry | S&P 500 |
|------------|-------|----------|---------|
| ROE | 18.04 | 15.7 | 19.8 |
| Leverage | 1.36 | 1.3 | 1.7 |
| ROC | 13.25 | 9.9 | 11.6 |
| GPM | 74.98 | 64.4 | 45.2 |
| NPM | 18.19 | 11.7 | 13.8 |
| CapitalT/O | 0.73 | 0.8 | 0.9 |



Valuation

Medtronic - Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|---------|--------|-------------------------------------|
| Free Cash Flow | \$65.61 | 33% | \$21.87 |
| Forward Price to Earnings | \$63.36 | 33% | \$21.12 |
| Forward Price to Sales | \$63.57 | 33% | \$21.19 |
| Total | | | \$64.18 |
| Market Price | \$49.29 | | |
| Upside/(Downside) | 30% | | |
| Recommendation | BUY | | |

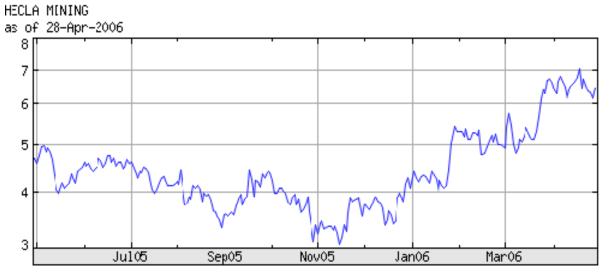


Hecla Mining Co.



Hecla Mining Company

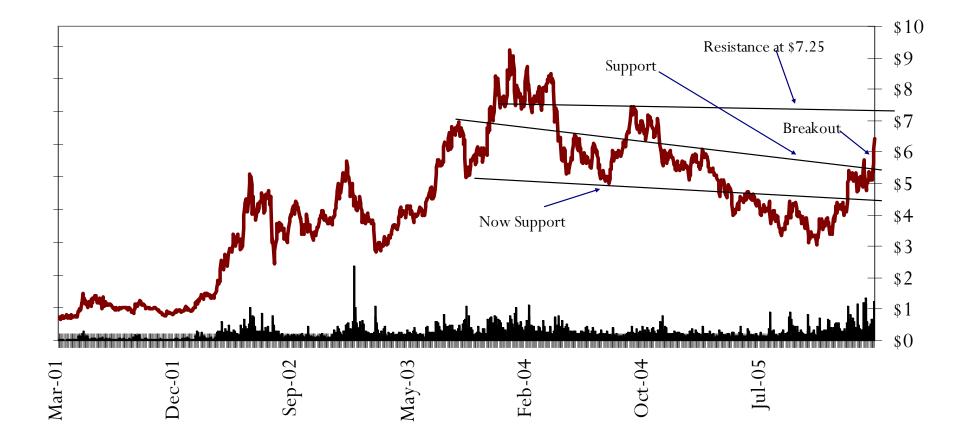
- Ticker: HL
- Price: \$7.02
- Forward P/E: 36.9
- Mkt Cap: \$828.3 MM
- Revenue: \$110 MM
- 2006E EPS: \$0.19





Applied Investment Management XXII 86

Hecla 5 Year Support and Resistance



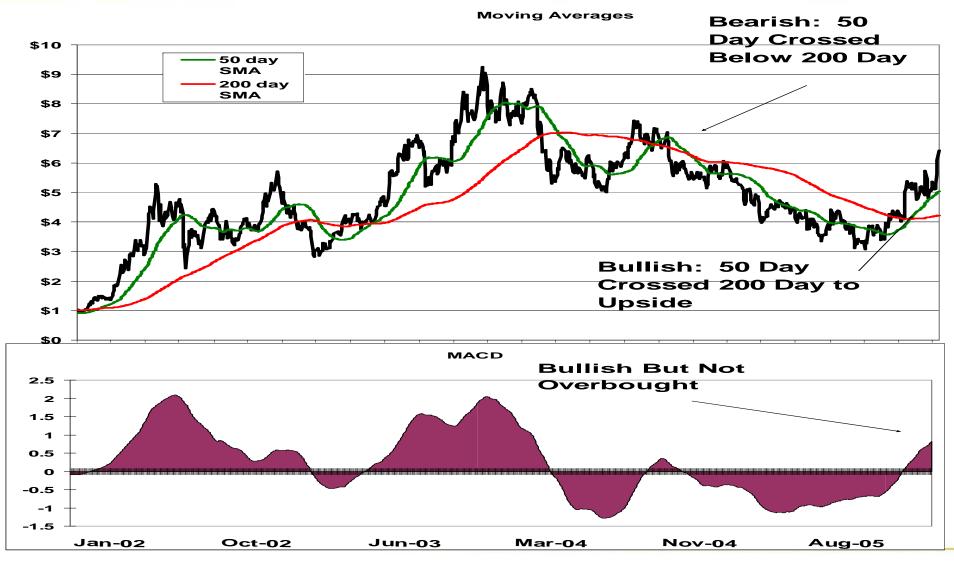


Hecla: 5 Year Relative Strength (vs. S&P 500)





Hecla: Moving Averages



Common Technical Observations

- Insider Transactions
- Support and Resistance
- Classic Technical Formations (head and shoulders, flags, etc.)
- Moving Averages
- Relative Strength
- Oscillators (RSI, MACD, Stochastics)
- 'Wild Card'





- Pro Forma line items projected as cost/oz. as opposed to % of Sales
- No organic growth (company has poor record even in bull markets)
- WACC < 7% due to low beta. True discount rate may be much higher due to foreign operations
- Used existing futures curve to forecast realized prices



Valuation

Hecla Mining - Final Valuation

| ANALYSIS | VALUE | WEIGHT | CONTRIBUTION TO WEIGHTED AVERAGE |
|---------------------------|--------|--------|-------------------------------------|
| Free Cash Flow | \$5.21 | 67% | \$3.47 |
| Price to Book | \$5.76 | 0% | \$0.00 |
| Forward Price to Earnings | \$5.70 | 33% | \$1.90 |
| Total | | | \$5.37 |
| Current Market Price | \$6.14 | | |
| Upside/(Downside) | (12%) | | |
| Recommendation | Sell | | |



Portfolio Performance Evaluation



AIM Portfolio Overview

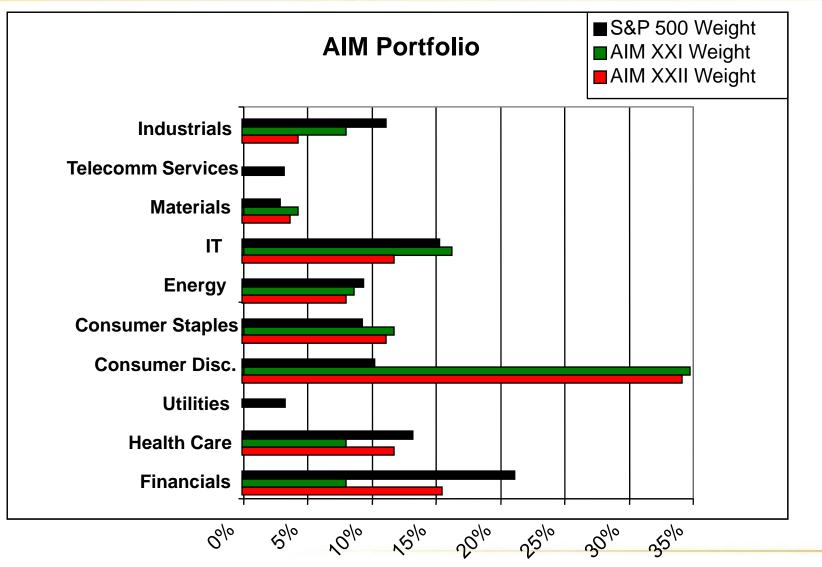
(As of 4/28/06)

| | Beta [*] | P/E | Div Yield | Price/Book |
|---------------|-------------------|------|-----------|------------|
| S&P 500 | 1.00 | 17.6 | 1.68 | 3.23 |
| Russell 2000 | 1.28 | 25.2 | 1.02 | 2.86 |
| AIM Portfolio | 1.21 | 18.9 | 0.43 | 4.05 |

Source: Mellon *5yr,mnthly regression

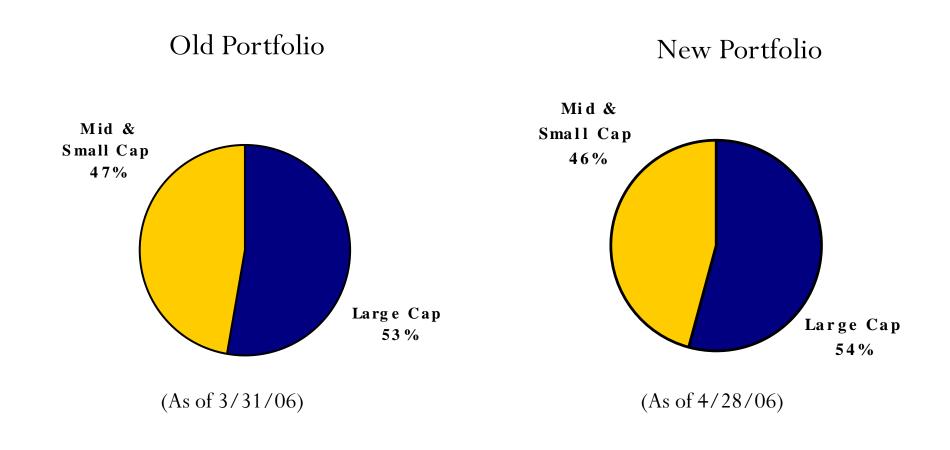


Portfolio Sector Allocation





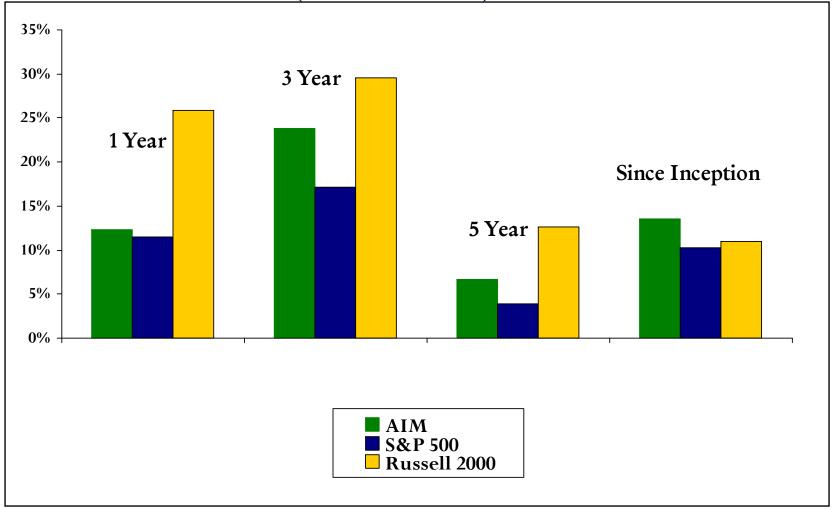
Portfolio Composition





AIM Portfolio Performance vs. S&P500 & Russell 2000

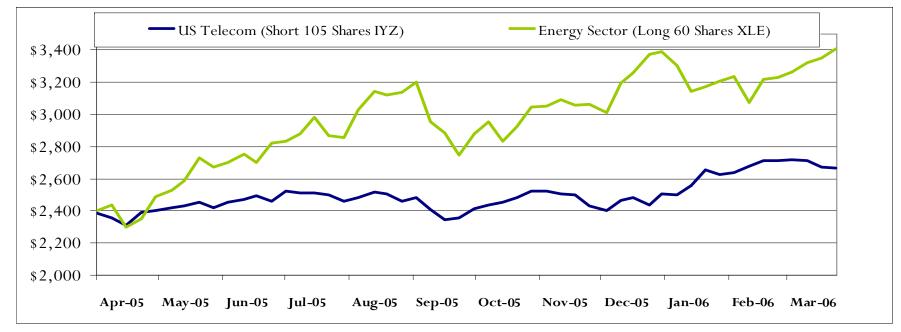
(Annualized 3/31/06)

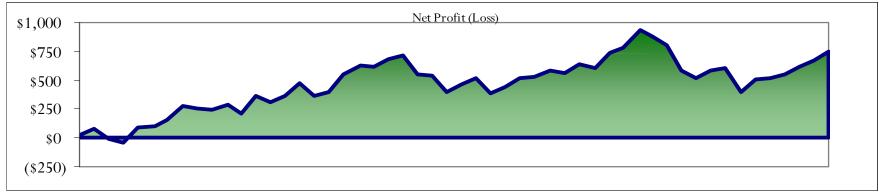




Hedge Portfolio Performance

(4/21/05 - 4/17/06)



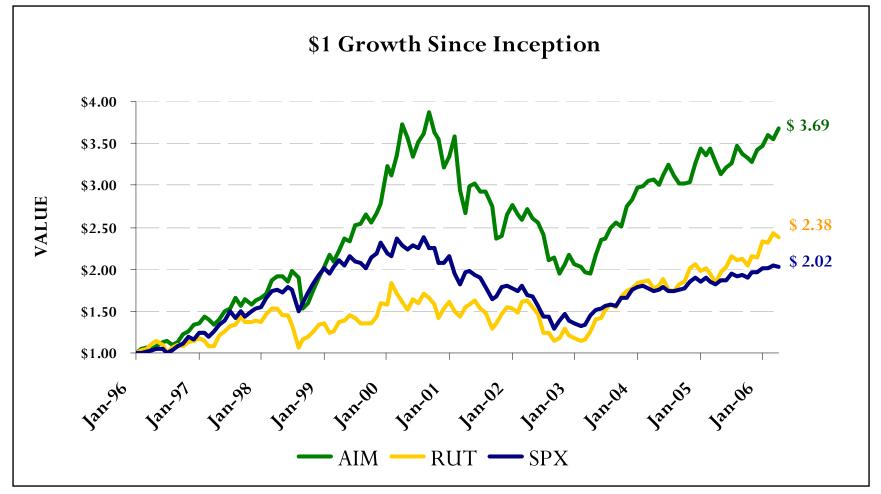




Dollar Growth:

AIM Portfolio vs. S&P500 & Russell 2000

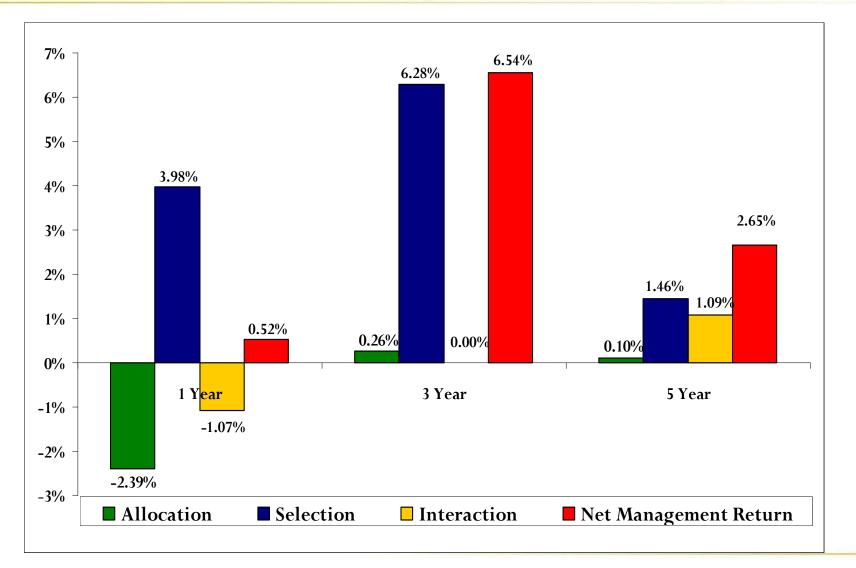
(As of 3/31/06)



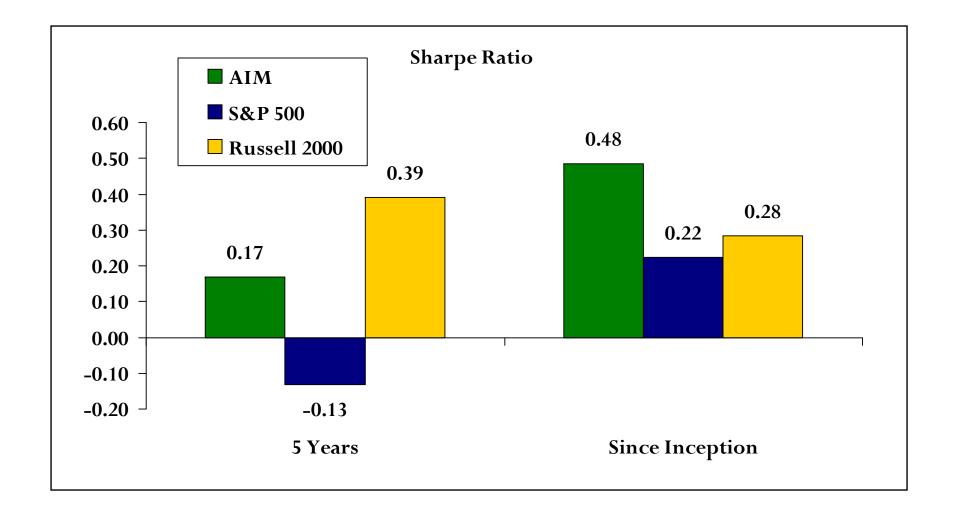


Performance Attribution

(As of 3/31/06)

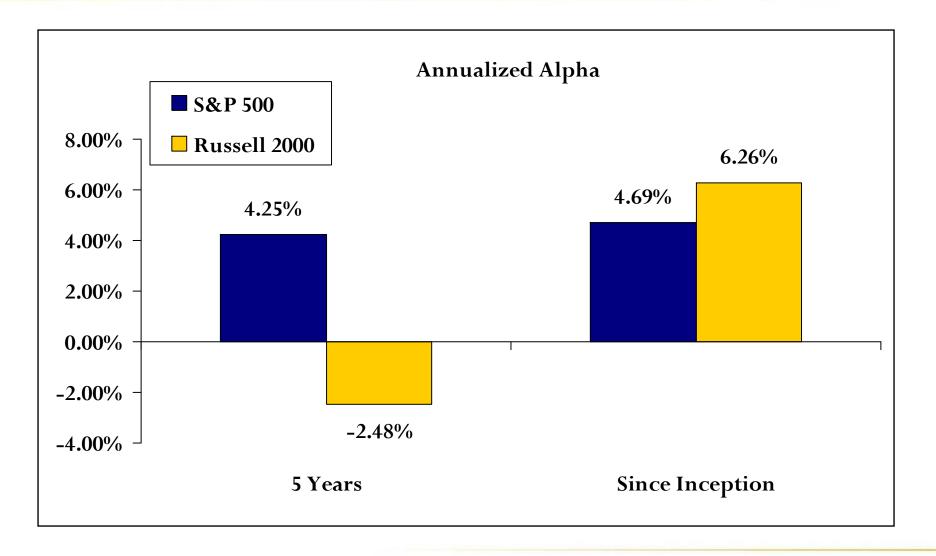








Performance - Alpha





AIM Portfolio Return vs. S&P 500 and Russell 2000

5 Years

Since Inception

| | AIM Portfolio Returns vs. | | | |
|-----------------|------------------------------|------|--|--|
| | S&PRussell5002000 | | | |
| Correlatio n | 0.93 | 0.88 | | |
| Beta | 1.21 | 0.85 | | |

| | AIM Portfolio Returns vs. | | | |
|-----------------|------------------------------|------|--|--|
| | S&PRussell5002000 | | | |
| Correlatio n | 0.91 | 0.79 | | |
| Beta | 1.21 | 0.81 | | |



Individual Stock Returns

(As of 4/28/06)

| Top 5 individual performers | | | | |
|-----------------------------------|----------------------|--|--|--|
| Stock | Return (TTM or *HPR) | | | |
| Multi Fineline Electronix (MFLX)* | 66.9% | | | |
| BJ Services (BJS) | 57.0% | | | |
| Moody's Corp (MCO) | 53.8% | | | |
| Amcol Intl Corp (ACO) | 44.3% | | | |
| Intl Game Technology (IGT) | 40.2% | | | |



Individual Stock Returns

(As of 4/28/06)

Bottom 5 individual performers

| Stock | Return (TTM or *HPR) |
|-----------------------------|----------------------|
| Sanderson Farms Inc. (SAFM) | (25.9%) |
| Dell Inc. (DELL) | (25.0%) |
| Ixia (XXIA)* | (14.7%) |
| Sysco Corp (SYY) | (11.9%) |
| Intl Speedway Corp (ISCA) | (6.2%) |



Portfolio Transactions

| | Sells | Market Cap | | Buys | Market Cap | |
|-----------|---------------------------|------------|-------|-------------------|------------|-------|
| | | Billions | | | Billions | |
| Small Cap | Spartan Motors | \$ | 0.18 | Standard Parking | \$ | 0.27 |
| | AMCOL International | \$ | 0.86 | Bluegreen | \$ | 0.38 |
| Mid Cap | Multi-Fineline Electronix | \$ | 1.40 | Websense | \$ | 1.20 |
| | Cheesecake Factory | \$ | 2.52 | Tupperware Brands | \$ | 1.29 |
| | Edwards Lifesciences | \$ | 2.65 | Quiksilver | \$ | 1.67 |
| | Waters Corporation | \$ | 4.73 | Herman Miller | \$ | 2.04 |
| Large Cap | Univision Communications | \$ | 10.83 | Coach | \$ | 12.66 |
| | Intl. Game Technology | \$ | 12.82 | Barrick Gold | \$ | 16.14 |
| | Marriot | \$ | 15.10 | Medtronic | \$ | 30.30 |
| | Electronic Arts | \$ | 17.31 | Amgen | \$ | 79.34 |
| | | Citigroup | \$ | 247.02 | | |



General Information



Trips

- Boston March 30th to April 2nd
 - Fidelity Investments (\$800+ billion)
 - Changing their business structure and how they look at stocks
 - Emphasis on the information that can be learned from meeting with management
 - Sankaty Advisors (\$5.5 billion)
 - Fixed income and distressed debt
 - Focus on fundamental analysis
 - Mellon Asset Management (\$630 billion)
 - Learned of growth opportunities both geographically and through increased product offerings
 - Post-retirement healthcare issues



Trips

- Boston March 30th to April 2nd
 - Summit Partners (\$9 billion)
 - Raise capital for growing private equity funds and venture capital funds
 - Martingale Asset Management (\$3.6 billion)
 - Behavioral finance
 - Focus on company fundamentals, equity characteristics, and investor behavior
 - Geologic Resources (\$300 million)
 - Long/short equity fund focused on the natural resource sector
 - Ranges from primary exploration and production down to end users



Speakers

- Ed Trubac
 - Current economic overview
 - Key questions for 2006
 - Discussed trends that will affect our portfolio
- Bill Kennedy Fidelity Investments
 - Discussed investment opportunities abroad
 - Explained the often overlooked potential investments in countries outside the U.S.
- Bill O'Brien NASDAQ
 - Corporate Client Group



Newsletter

- Objectives
 - Allows AIM Alumni to stay up to date
 - Provides quarterly overview of present portfolio
- Current newsletter points of interest:
 - New portfolio as of April 26, 2006
 - New stocks
 - AIM Alumni updates
 - Boston trip review
 - Quick economic snapshots
 - AIM XXII analysts' future plans



AIM Website

- Website Address
 - http://aim.nd.edu
- E-Mail Address
 - aim@nd.edu

Specific Areas of Interest

- Analysts and Alumni

- Publications
- Portfolio
- News



| AIM Portfolio Tracker | | | | | | |
|-----------------------|----------|-----------------------------------|---------|--|--|--|
| Ticker | Position | Price | \$ Chg. | | | |
| ^DJI | 0 | 11,283.25 | -53.07 | | | |
| ACO | 6400 | 29.48 | -0.52 | | | |
| BUD | 3000 | 42.63 | -0,40 | | | |
| BJS | 4800 | 38.85 | -0.50 | | | |
| CAKE | 3700 | 35.06 | -0.47 | | | |
| CTRN | 3400 | 48.50 | -0.28 | | | |
| DELL | 3300 | 26.62 | 0.15 | | | |
| EW | 3200 | 44.68 | -0,23 | | | |
| ERTS | 2500 | 54.87 | -0.01 | | | |
| HW | 4500 | 33.89 | -0.45 | | | |
| IGT | 3400 | 38.70 | 1.03 | | | |
| ISCA | 2250 | 49.01 | -0.05 | | | |
| MAR | 2000 | 72.34 | -0.59 | | | |
| MCD | 3400 | 33.85 | -0.41 | | | |
| MCO | 3000 | 70.43 | -0.61 | | | |
| MELX | 3800 | 61.20 | 0.26 | | | |
| MS | 2300 | 64.37 | -0.94 | | | |
| PETM | 5500 | 28.62 | 0.01 | | | |
| SAFM | 3400 | 24.03 | 0.08 | | | |
| SPAR | 7600 | 11.18 | -0.09 | | | |
| <u>SYY</u> | 4100 | 30.44 | -0.32 | | | |
| UNH | 3000 | 49.36 | -0.80 | | | |
| UVN | 4500 | 34.68 | 0.02 | | | |
| WAT | 2800 | 43.55 | -0.44 | | | |
| XOM | 2600 | 63.95 | -0.46 | | | |
| XXIA | 10400 | 10.90 | 0.03 | | | |
| Cash Account 0.00 | | | | | | |
| Portfolio ' As of: | Value: | \$3,566,292.10 Apr/25/06, 5:45 | | | | |



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Thank You

The Notre Dame Investment Office AIM Professors:

- Jerry Langley
- Bill McDonald
- Frank Reilly
- Scott Malpass

Also to Rachel Karnafel for her supporting efforts





The AIM Advisory Board Including those who could not make the trip

Please join us for a reception in the MBA Lounge!